

JIM MAGGI

Executive Vice President

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For over 44 years, Jim has specialized in Silicon Valley corporate real estate advisory services, including strategic planning, disposition, consulting, and brokerage representation for the hi-tech and medical device industries.

In 1978 Jim started practicing commercial real estate in Silicon Valley with Wayne Mascia Associates. Since 1985, he had been part of the Wayne Mascia executive team, responsible for various administrative, planning, training, and public relations duties. In 2008 Wayne Mascia was acquired by Kidder Mathews where Jim became an Executive Vice President of the company.

For over 44 years, Jim has specialized in Silicon Valley corporate real estate advisory services, including strategic planning, disposition, consulting, and brokerage representation for the hi-tech and medical device industries. With extensive industry contacts and 21 Kidder Mathews offices in Washington, Oregon, California, Nevada, and Arizona to draw from, Jim provides regional and national services for his clients. A wide range of experience and solid relationships are key to Jim's ability in directing the transaction process.

EDUCATION

BSC from Santa Clara University

AWARDS & AFFILIATIONS

MEMBER of Association of Silicon Valley Brokers (ASVB)

SELECT CLIENT LIST

Access Closure

Accuray

Artificial Muscle

Boston Scientific

Endotex

Niku

PSS Systems

Reliant Technologies

Scalent

Synaptics

Vertical Group

REPRESENTATIVE TRANSACTIONS

740,000 SF	Synaptics*
680,000 SF	Synoptics
650,000 SF	Openwave*
436,000 SF	Boston Scientific Corporation*
371,000 SF	Quickturn Design Systems*
300,000 SF	South Bay Development
266,000 SF	General Instrument
195,000 SF	Clarent*
188,000 SF	Lincoln Property Company
180,000 SF	Whittaker Communication*
175,000 SF	Accuray
150,000 SF	Recyclers Consulting Group*
138,000 SF	Applied Materials*
123,000 SF	Motorola*
102,000 SF	Anda Networks*
102,000 SF	Embolic Protection*
102,000 SF	ST Microelectronics*
87,500 SF	Audience
85,040 SF	Pericom
85,000 SF	New Focus*
82,000 SF	Toshiba*
82,000 SF	Wireless Access*
72,000 SF	Cardiovascular Imaging Systems*
70,000 SF	Lindsay's Business Supplies & Furniture*
60,000 SF	Hewlett-Packard
56,000 SF	Xerox Corporation*
51,000 SF	Niku
50,000 SF	Read Rite Corporation*
40,000 SF	P.A. Semi
35,000 SF	Cardiothoracic Systems*
33,000 SF	Access Closure*
20,000 SF	Baxano
20,000 SF	Spiracur

* Clients in two or more transactions or renewals