



KEVIN C. LYNCH

Senior Vice President

Kevin Lynch has extensive experience spanning all phases of commercial real estate advisory services. With over 16 years specializing in private capital markets, he prides himself on developing innovative strategies for organizations looking to lease, acquire, or dispose of commercial real estate. His clientele range from the greater Sacramento region to the national private capital markets sector.

Combining both depth and breadth of regional and national trends, he helps organizations to clearly articulate their real estate needs. He assists them in understanding the landscape, defining the drivers and barriers to growth, and effectively aligning organizational resources. These actions lead to highly curated, bespoke commercial real estate solutions that are to their specific objectives.

Prior to his real estate career, he worked as an assistant offensive line coach at the University at Buffalo, (Mid-American Conference - MAC) 2006. He was also an NCAA collegiate student athlete, offensive line, for Sacramento State University (Big Sky Conference).

SCOPE OF SERVICES

Private Capital Markets Portfolio Advisory & Transactional Services

Industrial Advisory & Transactional Services

Education & Religious Facility Advisory & Transactional Services

SPECIAL RECOGNITIONS

Association of Commercial Real Estate (ACRE) Industrial Broker of the Year Nominations - 2013, 2017

Top Industrial Producer, Cushman & Wakefield Sacramento - 2017

California Charter School Association (CCSA) Conference Panelist - 2016, 2017, 2018, 2019 (Facility Site Selection)

National Charter School Conference Panelist, Washington D.C - 2017 (13th rated panel out of 120)

Guest Lecturer, Sacramento State University, MBA program - Real Estate Finance and Investment

AFFILIATIONS

- Sacramento State Football Alumni's Huddle - member
- Granite Bay Football Touchdown Club - member
- Habitat for Humanity - volunteer
- Sacramento Food Bank - volunteer



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