

JAMES LEES

Senior Vice President

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James Lees is a senior vice president with Kidder Mathews and has over 35 years commercial real estate experience. His expertise and extensive market knowledge has led to more than 15.1 million square feet in office sale and lease transactions valued at over \$5.5 billion.

His skills in investigation and analysis support clients in making insightful business decisions. James' vision, creativity, relationship building, market knowledge and implementation of successful leasing and sales strategies employ multiple resources across a broad network. Additionally, he offers strong underwriting capabilities, including forecasting and trending for acquisitions, dispositions and debt restructure.

Prior to joining Kidder Mathews, James was a senior vice president with CBRE where he was awarded their most prestigious national honor, the McCarthy Award, and is a two-time member of the Colbert Coldwell Circle. He was named as 1 of the 5 Most Influential in San Francisco Peninsula Real Estate by the SF Business Times.

EDUCATION

BA from University of California, Los Angeles

PROFESSIONAL AFFILIATIONS

Serve as an advisor for the College of San Mateo linking business and education to meet companies growth requirements

2015-2017 - Board of Directors, The Edge of San Mateo

Member San Mateo County Economic Development Association

Awarded CBRE's most prestigious national honor - The "McCarthy Award"

2002-2013 CBRE International Recognition Conference

2x member of Colbert Coldwell Circle, 6x member of CBRE Chairman's Circle

Consistent "Top Five" producer

Costar & Commercial Property "Power Broker Award" for San Francisco

Served on a 12 member advisory board for CBRE's Nat'l Office Agency Taskforce

SF Business Times "Real Estate Deals of the Year" award for "Steal of the Year" and suburban sale

SELECT CLIENT LIST

Asurion

Boston Properties

Bovet Professional Center

Catholic Healthcare West

Checkpoint Software

CMP Publications

CoreMark

DHL

Fortune Brands

Franklin Tempelton

GE Capital

GIC Real Estate

Glenborough Realty Trust

Global English

Harvest Properties

Hines/Morgan Stanley

Hudson Pacific

LEASE TRANSACTIONS

±97,000 SF	\$24,187,250	Spring @1850 Gateway Drive, San Mateo
±94,355 SF	\$41,138,700	DHL @50 California Street, San Francisco
±84,000 SF	Consultation	The Good Guys @Sierra Point, Brisbane
±72,000 SF	\$10,780,000	Franklin Templeton (expansion in Poland)
±48,000 SF	\$4,320,000	Check Point Software, Redwood Shores
±47,405 SF	\$10,710,889	Global English @Sierra Point, Brisbane
±41,000 SF	\$9,800,000	Virgin America, Brulingame
±31,000 SF	\$4,385,000	Kensington, Redwood Shores
±17,463 SF	\$2,692,800	DHL @ 100 Marine Parkway, Redwood Shores

SALE TRANSACTIONS

±2,500,000 SF	\$308,000,000	Oyster Point, South San Francisco
±506,000 SF	\$108,000,000	601 & 651 Gateway Boulevard, South San Francisco
±320,000 SF	\$105,000,000	Vintage Office Park, Foster City (Part of Sale)
±254,448 SF	\$71,000,000	San Mateo Plaza, San Mateo
±200,000 SF	\$67,500,000	8000 Marina Blvd, Brisbane
±186,286 SF	\$52,700,000	333 Twin Dolphin Drive, Redwood Shores
±177,000 SF	\$39,920,000	333 Twin Dolphin Drive, Redwood Shores
±170,000 SF	\$54,000,000	701 Gateway Boulevard, South San Francisco
±150,960 SF	\$23,600,000	600, 630 & 650 Gateway Boulevard, South San Francisco
±140,000 SF	\$42,000,000	1500-1520 Fashion Island Boulevard, San Mateo
±138,546 SF	\$30,805,000	Shores Center, Redwood Shores
±105,000 SF	\$17,300,000	101 Lincoln Centre Drive, Foster City
±99,000 SF	\$10,098,000	1000 Marina Boulevard, Brisbane
±63,000 SF	\$11,500,000	999 Baker Way, San Mateo, CA
±74.5 AC	\$25,972,000	Sierra Point Campus, South San Francisco
±3.3 AC	\$21,550,000	850 Cherry Drive, San Bruno