

# MATT LAIRD

First Vice President

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Matt is an apartment broker specializing in urban and suburban apartment sales; development land sales; and off-market acquisitions. His attention to detail and excellent client service ensure smooth transactions from marketing through closing.

## EDUCATION

Urban Development and Planning, University of Washington

## REPRESENTATIVE TRANSACTIONS

\$53.7M	Chloe Apartments	117 units in Seattle, WA
\$38.75M	The Hudson Apartments	127 units in Seattle, WA
\$34M	Uptown 11 Apartments	34 units in Seattle, WA
\$33.6M	Sunset View Apartments	240 units in Renton, WA
\$33.35M	Evergreen Apt Homes	132 units in Federal Way, WA
\$32M	La Mirage Apartments	216 units in Kent, WA
\$26.9M	Citywalk Apartments	102 units in Seattle, WA
\$14.5M	Footprint Cal Park	78 units + 2 retail in Seattle, WA
\$13.6M	Gramercy Flats	48 units in Seattle, WA
\$11.5M	320 N 85th Development	250 units in Seattle, WA

## SELECT CLIENT LIST

AEW Capital  
Management

Belkorp Holdings

Bentall Kennedy

Blackrock, Inc.

Continental Properties

Essex Property Trust

Grosvenor America

HAL Real Estate  
Investments

JC Mueller

Lake Union Partners

Lakeside Capital  
Management

Legacy Partners

Mack Urban

Metropolitan Companies

Randolph

Security Properties

Street Realty Capital