



# STEVEN KLEIN

**Executive Vice President  
Managing Director**

Steven has over 39 years of experience in commercial real estate sales and leasing, development, and property management. Steven primarily specializes in industrial and flex properties. Steven and his team have successfully negotiated and closed 706 industrial property transactions totaling 27,320,906 square feet.

Prior to joining Kidder Mathews, Steven was a Principal at Trammell Crow Company for nearly 15 years and later served as Executive Director of Insignia/ESG, Inc., managing all lines of business for all product types in the Oregon and Southwest Washington region. During his tenure at Trammell Crow Company, Steven was responsible for overseeing the Industrial Properties Group.

Steven has completed over 2.6 million square feet of industrial and business park development and redevelopment projects in the Portland Metro Area Market. Steven’s extensive experience enables him to work with owners and property managers to position their assets to increase the renewal and occupancy levels, in turn, increasing the value of the assets. He also has gained a thorough understanding of what is required to manage the transaction, while representing his clients’ best interest.

Steven has served as the president of the Oregon Chapter of the National Association of Industrial & Office Properties (NAIOP) and is currently a member of the Commercial Association of Brokers (CAB) and NAIOP. He is also a member of the Kidder Mathews board of directors, an advisory board member of the Portland State University Center for Real Estate, and a board member of Waverley Country Club. Steven is a native Oregonian.

## AFFILIATIONS AND RECOGNITION

Costar Power Broker, 2005-2020

Commercial Association of Brokers Industrial Broker of the Year, 2012

Commercial Association of Brokers Industrial Broker of the Year Runner Up, 2009, 2010, 2011, 2013, 2018

Kidder Mathews Top 10 Producer, 2009-2020

Kidder Mathews Portland Office Number 1 Top Producer, 2009-2016, 2020

## ADDITIONAL CLIENTS

Mittleman Properties	Rudie Wilhelm Warehouse Company	Washington Capital Management
NY Life Investment Management	Summit Properties	Watumull Properties
NW Flex Properties	Washington Holdings	Wymore Transfer Co.

## PARTIAL CLIENT LIST

- Alpine Foods
- American Property Management
- Benaroya Properties
- Bentall Kennedy
- BlackRock Realty Advisors
- Global Logistics Properties (GLP)
- The Home Depot
- Harsh
- IDM
- International Airport Centers
- Lincoln Property Company
- Majestic Realty
- McCormack Properties
- Mittleman Properties
- NY Life Investment Management



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