



DOUG KLEIN, SIOR

Executive Vice President, Shareholder, Board of Directors

Doug Klein is a shareholder and executive vice president of Kidder Mathews and has been a broker with the company, in our South Seattle office for over 35 years. Doug has been a consistent "Top 10 Producer" at Kidder Mathews. His success has been most notable in South King County institutional industrial business park leasing, user sales and investment sales. Currently, Doug is team leader for numerous on-going exclusive listings totaling over 4.5 million square feet in the Tukwila, SeaTac, Kent, Renton, Auburn, Sumner, and Fife markets. Doug successfully brought numerous projects through every stage of the development process including site acquisition, building development, leasing and disposition.

For the last 11 years Doug has provided comprehensive Corporate Real Estate services for an undisclosed client. Doug has completed over 3 million square feet of leasing sales and advisory services across the United States for this client. Such transactions include complicated build to suit sales, manufacturing and assembly leasing and sales, warehouse leasing, a corporate headquarters relocation and multiple office leases across the country. Doug has guided his clients on nearly every real estate matter imaginable.

Doug has completed over 1,300 separate transactions valuing over \$2 billion since he started his career at Kidder Mathews.

ACHIEVEMENTS

2023 Kidder Mathews Platinum Award and Jeffrey S. Lyon Award Winner (second year in a row)

2022 Kidder Mathews Platinum Award and Jeffrey S. Lyon Award Winner

The Jeffrey S. Lyon Award is given to the top #1 broker of all Kidder Mathews (475 brokers) for the given year.

EDUCATION

Doug is a former Certified Commercial Investment Members (CCIM) designee. This designation marks the successful completion of over 240 hours of graduate level real estate investment courses and strict production standards and ethics. He is also the former president of the Washington Chapter of SIOR (Society of Office and Industrial Realtors) which requires a long history of top production and ethical standards for entry. Doug is a nine-time CoStar Power Broker Award recipient.

REPRESENTATIVE TRANSACTIONS

\$25M	Land sale with Costco for their depot in Sumner (105 AC)
\$17.5M	Investment sale of 24th Street Business Park to Harsch Investments
\$13.7M	Build-to-suit for Roadway Express

PARTIAL CLIENT LIST

Clarion Partners
Davis Properties
EverWest
Link Logistics
McConkey Development
Meiko America
New York Life Real Estate
Nuveen
NW Building
Paccar
PacTrust
Panattoni
Roadway Express
Stockbridge
Wells Fargo



T 206.248.7348

C 206.999.6293

doug.klein@kidder.com

12886 Interurban Ave S
Seattle, WA 98168



\$13M	Investment sale of Olympic Industrial Park for Wells Fargo
\$67.5M	Sale of Renton Logistics Center for TIAA
\$12.5M	Investment sale of Wulff Industrial Park for Stockbridge RE Funds
\$10.5M	Investment sale of Central Commerce Center (2 times)
\$10.2M	Investment sale of Wulff Industrial Park to RREEF
\$9.1M	Investment sale of Yellowstone Industrial Park
1.3M S.F.	Sale for Boeing - \$26,000,000
430K S.F.	Investment sale of Sumner Landing North for OPUS - \$24,400,000
428K S.F.	Lease to Expeditors for Opus
405K S.F.	Industrial lease with Cutter & Buck
401K S.F.	Lease with Mega Brands for ING
402K S.F.	Lease to CAL Cartage Warehousing & Transloading for Clarion Partners
342K S.F.	Lease with ACE Hardware for TIAA-CREF (3 times)
258K S.F.	Lease with Tommy Bahama International for TIAA-CREF (2 times)
250K S.F.	Lease with CMI for Clarion
165K S.F.	Lease with Sealed Air Corporation
156K S.F.	Lease with Graybar Electric Company
155K S.F.	Lease with Professional Hospital Supply for Clarion
150K S.F.	Build-to-suit lease for Simmons Mattress
113K S.F.	Sale to Davis Properties
102K S.F.	Renewal of Mercer Distribution for Clarion
100K S.F.	Lease renewal for Paccar
79K S.F.	Lease with Boeing
69K S.F.	Purchase for TTF Aerospace
32K S.F.	Lease for Meiko America
32K S.F.	Build-to-suit sale for Graphic Impressions
79K S.F.	Lease with Amazon.com
148K S.F.	Lease with Home Depot
102K S.F.	Lease with USPS for TIAA (3 times)

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