

# DOUG KLEIN, SIOR

Executive Vice President, Shareholder, Board Member

T 206.248.7348  
C 206.999.6293  
doug.klein@kidder.com



*Doug Klein is a shareholder, board member, and Executive Vice President of Kidder Mathews and has been a broker with the company, in our South Seattle office for over 35 years.*

Doug has been a consistent “Top 10 Producer” at Kidder Mathews. His success has been most notable in South King County institutional industrial business park leasing, user sales and investment sales. Currently, Doug is team leader for numerous on-going exclusive listings totaling over 4.5 million square feet in the Tukwila, SeaTac, Kent, Renton, Auburn, Sumner, and Fife markets.

For the last 11 years Doug has provided comprehensive Corporate Real Estate services for an undisclosed client. Doug has completed over 3 million square feet of leasing sales and advisory services across the United States for this client. Such transactions include complicated build to suit sales, manufacturing and assembly leasing and sales, warehouse leasing, a corporate headquarters relocation and multiple office leases across the country. Doug has guided his clients on nearly every real estate matter imaginable.

Doug has completed over 1,300 separate transactions valuing over \$2 billion since he started his career at Kidder Mathews.

## EDUCATION

Doug is a former Certified Commercial Investment Members (CCIM) designee. This designation marks the successful completion of over 240 hours of graduate level real estate investment courses and strict production standards and ethics. He is also the former president of the Washington Chapter of SIOR (Society of Office and Industrial Realtors) which requires a long history of top production and ethical standards for entry. Doug is a nine-time CoStar Power Broker Award recipient.

## ACHIEVEMENTS

2023 Kidder Mathews Platinum Award & Jeffrey S. Lyon Award winner (second year in a row)

2022 Kidder Mathews Platinum Award & Jeffrey S. Lyon Award winner

The Jeffrey S. Lyon Award is given to the top #1 broker of all Kidder Mathews (475 brokers) for the given year

## PARTIAL CLIENT LIST

Clarion Partners

Davis Properties

EverWest

Link Logistics

McConkey Development

Meiko America

New York Life Real Estate

Nuveen

NW Building

Paccar

PacTrust

Panattoni

Roadway Express

Stockbridge

Wells Fargo

**REPRESENTATIVE TRANSACTIONS**

<b>\$25M</b>	Land sale with Costco for their depot in Sumner (105 AC)
<b>\$17.5M</b>	Investment sale of 24th Street Business Park to Harsch Investments
<b>\$13.7M</b>	Build-to-suit for Roadway Express
<b>\$13M</b>	Investment sale of Olympic Industrial Park for Wells Fargo
<b>\$67.5M</b>	Sale of Renton Logistics Center for TIAA
<b>\$12.5M</b>	Investment sale of Wulff Industrial Park for Stockbridge RE Funds
<b>\$10.5M</b>	Investment sale of Central Commerce Center (2 times)
<b>\$10.2M</b>	Investment sale of Wulff Industrial Park to RREEF
<b>\$9.1M</b>	Investment sale of Yellowstone Industrial Park
<b>1.3M SF</b>	Sale for Boeing - \$26,000,000
<b>430K SF</b>	Investment sale of Sumner Landing North for OPUS - \$24,400,000
<b>428K SF</b>	Lease to Expeditors for Opus
<b>405K SF</b>	Industrial lease with Cutter & Buck
<b>401K SF</b>	Lease with Mega Brands for ING
<b>402K SF</b>	Lease to CAL Cartage Warehousing & Transloading for Clarion Partners
<b>342K SF</b>	Lease with ACE Hardware for TIAA-CREF (3 times)
<b>250K SF</b>	Lease with CMI for Clarion
<b>165K SF</b>	Lease with Sealed Air Corporation
<b>156K SF</b>	Lease with Graybar Electric Company
<b>155K SF</b>	Lease with Professional Hospital Supply for Clarion
<b>150K SF</b>	Build-to-suit lease for Simmons Mattress
<b>113K SF</b>	Sale to Davis Properties
<b>102K SF</b>	Renewal of Mercer Distribution for Clarion
<b>100K SF</b>	Lease renewal for Paccar
<b>79K SF</b>	Lease with Boeing
<b>69K SF</b>	Purchase for TTF Aerospace
<b>258K SF</b>	Lease with Tommy Bahama for Nuveen
<b>32K SF</b>	Build-to-suit sale for Graphic Impressions
<b>79K SF</b>	Lease with Amazon.com
<b>148K SF</b>	Lease with Home Depot
<b>102K SF</b>	Lease with USPS for TIAA (3 times)