

MIKE KING, CCIM

Senior Vice President

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Mike specializes in net lease investment properties throughout the Pacific Northwest. He has extensive experience in the acquisition and disposition of income producing properties.

Mike partners with Erik Swanson to form an investment brokerage team. They focus on the exclusive representation of owners in dispositions and selected buyers in investment acquisitions and 1031 exchanges. With 25 years of combined experience, Mike & Erik have built a reputation for exceeding client expectations. Mike & Erik have listed and sold investment properties totaling over \$1 billion in consideration. The investment platform that they have built allows them to expose and position properties in the marketplace that ultimately lead to multiple offers and higher realized returns for clients.

Mike began his career at Coldwell Banker Commercial in Coeur d'Alene, where he was recognized as Rookie of the Year in his first year of brokerage. Mike holds the CCIM designation from the Commercial Investment Real Estate Institute and served as a past president of the Inland Northwest CCIM Chapter.

Outside of work, Mike lives in the North Beach neighborhood of Seattle and enjoys spending time with his wife and two kids. His hobbies include mountain climbing, biking, and football.

INDUSTRY INVOLVEMENT

Certified Commercial Investment Member Designee (CCIM)

Member, International Council of Shopping Centers (ICSC)

Member, Commercial Brokers Association (CBA)

Licensed Washington State Real Estate Managing Broker

Past President, Inland Northwest Commercial Real Estate Institute (CCIM)

Member, WCAR

Member, NAIOP

SPECIALTIES

Net Lease Investment Properties

Build-to-Suit Development

Sale/Leaseback Transactions

1031 Exchanges

EDUCATION

BA in finance, with an emphasis in real estate, from Washington State University

COMMUNITY INVOLVEMENT

Washington State University Foundation

Big Brothers Big Sisters

Washington State University Alumni Association



REPRESENTATIVE TRANSACTIONS

Since 2006, Mike has listed and sold over \$1 billion in investment properties. A representative list of these transactions follows.

Price	Location	Property Name
\$17,750,000	Seattle, WA	500 Mercer
\$13,650,000	Olympia, WA	Olympia Square
\$13,600,000	Olympia, WA	Capital Village Shopping Center
\$12,604,000	Olympia, WA	Black Lake Village Retail Center
\$11,025,000	Pocatello, ID	Pocatello Square
\$10,950,000	Portland, OR	Smart Foodservice Portfolio
\$9,500,000	Burlington, WA	Shops at Burlington
\$9,300,000	Airway Heights, WA	Hayford Crossing Airway Heights
\$8,700,000	Tukwila, WA	Riverton Heights Shopping Center
\$8,500,000	Seattle, WA	Nordstrom Tower Medical Condo
\$8,300,000	Stanwood, WA	Petco/Grocery Outlet Stanwood
\$8,100,000	Tumwater, WA	Walgreens Tumwater
\$8,100,000	Tumwater, WA	Tumwater Shops
\$7,600,000	Everett, WA	Casino Square
\$7,330,000	Lynnwood, WA	Meadowdale Work Lofts
\$7,250,000	Lacey, WA	Lacey Crossroads Portfolio
\$7,100,000	Bellevue, WA	Opus Bank Bellevue
\$6,550,000	Bellingham, WA	Barkley Crossroads
\$6,400,000	Kirkland, WA	Kirkland Court
\$6,350,000	Arlington, WA	Pacific Industrial Building
\$6,300,000	Woodinville, WA	Stallion Hill Center
\$6,200,000	Monroe, WA	Evergreen Health Recovery Center
\$6,050,000	Renton, WA	Eastway Center
\$5,800,000	Mt Vernon, WA	Riverbend Station
\$5,700,000	Mill Creek, WA	Clock Tower
\$5,600,000	Tacoma, WA	Dollar Tree/Planet Fitness Tacoma
\$5,000,000	Gilbert, AZ	Bayshore Plaza
\$4,900,000	Redmond, WA	Redmond School
\$4,900,000	Yakima, WA	Scarborough Fair Rite Aid Center
\$4,800,000	Meridian, ID	Ten Mile Center
\$4,700,000	Normandy Park, WA	Normandy Park Town Center
\$4,663,000	Lynnwood, WA	Value Village Lynnwood
\$4,600,000	Woodinville, WA	Hilltop Retail Center
\$4,500,000	Kent, WA	New Construction Starbucks/Sonic Drive-In