

JIM KIDDER, SIOR

Executive Vice President, Shareholder

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Jim's expertise lies in industrial sales and leasing, primarily in the South Seattle market, termed Close-In, which lies between Ballard and Tukwila.

Jim Kidder began his career with Kidder Mathews in 1985. His success in industrial real estate is attributed to his comprehensive experience of 40 years in the same specialization, his in-depth product knowledge, and his understanding of today's corporate real estate needs.

Jim is a partner and executive vice president at Kidder Mathews and has served on the firm's Board of Directors. He is a past president of SIOR Washington State Chapter, committee chairman of the SIOR Broker of the Year awards, co-chair of the NAIOP Night of the Stars committee, and he is a member of SIOR and NAIOP. He is also a Washington state real estate managing broker and a member of the Washington Association of Commercial Realtors.

Over the last 10 years, Jim has completed 259 lease transactions with a total consideration of \$252M together with 48 sale transactions with a total consideration of \$224M.

REPRESENTATIVE TRANSACTIONS

| | |
|---------|-----------------------------------------------------------|
| 34K SF | 650 Industrial sale to investor |
| 50K SF | Food Life Line leased a portion of campus to third party |
| 50K SF | SeaKing Industrial leasing 50,000 SF |
| 50K SF | Merlino Family Holdings |
| 75K SF | McKinstry Sale |
| 75K SF | Prologis multiple building sales, active listings in SoDO |
| 97K SF | Sebco Inc. land sale, development and leasing 11000 TIB |
| 100K SF | Active listings in Sebco Inc. Portfolio Kent - Marysville |
| 267K SF | RREEF REIT active leasing Gateway North |

PARTIAL CLIENT LIST

- 6th & Holgate, LLC
- 4400 4th, LLC
- Geo Heiser Body
- Lift Corporation
- McKinstry
- Nicola Wealth
- Prologis
- RREEF / DWS
- SEBCO, Inc.
- Spear Investments