

RYAN KERSHAW

Investment Specialist

☎ 206.949.1334
ryan.kershaw@kidder.com



Ryan Kershaw is an associate broker working on the Frame Team in the Puget Sound Region.

Ryan focuses on the commercial investment and owner/user sales market. With a background in sales, international business exposure, and a proven track record of success, Ryan is driven to deliver exceptional results for clients navigating the complexities of commercial real estate.

Ryan brings a unique perspective, blending his competitive sports background as a national-level ski racer and Pac-12 football player. During a standout summer internship at ADP, he conducted over 250 cold calls weekly, setting more than 15 appointments per week, and ranked #1 nationally among interns for prospect appointments. Additionally, his export sales role at Domex Superfresh Growers involved supporting a \$20M sales department, conducting pricing analyses, and thriving under intense, fast-paced conditions.

Ryan's international experience includes six months abroad in Madrid, Spain, where he developed cross-cultural communication skills and gained insights into global business practices. His education in business management at Washington State University further equips him with the tools to provide strategic and data-driven solutions to his clients.

Ryan's dedication to learning, coach-ability, and drive to excel make him a valued asset to his clients and colleagues. Whether assisting owner/users or investors, Ryan is committed to building meaningful relationships and delivering outstanding outcomes in every transaction.

EDUCATION

Bachelor of Arts in
Business Administration
(BBA) Washington State
University - Carson
College of Business
(Graduated Fall 2024)

Semester Abroad
University Carlos III de
Madrid (Spring 2024)

FRAME TEAM STATS

\$800M

TOTAL TRANSACTIONS
VOLUME

482

TOTAL # OF TRANSACTIONS

7M+

TOTAL SF SOLD & LEASED