

# NIGEL KEEP

Executive Vice President, Shareholder

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*Nigel has more than a decade of experience in the Silicon Valley investment market and has experience working with a wide range of property types, from research and development sites to office, retail (NNN), industrial and medical properties.*

He has been involved in transactions ranging in value between \$2 million and \$180 million.

Nigel comes to Kidder Mathews from Grubb and Ellis' Private Capital Markets Group, where his specialty was in assets oriented towards private capital investors. While Nigel works extensively with private investors, he also has worked with clients including Walton Street Capital and Menlo Equities. During his tenure at G&E, he was recognized as "Rookie of the Year" in 2005 and was a "Top 10 Producer" multiple times.

Prior to his brokerage career, Nigel spent eight years as an investment analyst for firms such as RREEF Funds, Colliers International, and BT Commercial. He also spent several years as a real estate tax consultant with Cushman & Wakefield

## EDUCATION

BS in Finance with a minor in Real Estate from University of Oregon

## AWARDS & AFFILIATIONS

MEMBER of Association of Silicon Valley Brokers (ASVB)

2005, Rookie of the Year - Grubb & Ellis, San Jose

2007, Top 10 Producer - Grubb & Ellis, San Jose

2013, 2014, 2015, 2021 Top Producer - Kidder Mathews, San Jose

2013, 2014, 2015, 2016, 2018, 2021 Top 3 Producer - Kidder Mathews, San Jose

SOLD over 50 NNN transactions over the last 8 years

## SELECT CLIENT LIST

Lane Partners

Tanklage Family

Menlo Equities

LBA

Peninsula Land & Capital

West Valley Properties

128+

TOTAL SALE  
TRANSACTIONS

\$900M+

TOTAL SALE  
CONSIDERATION

4M

TOTAL BUILDING  
SF SOLD