



BILL JOSEPH

Senior Vice President

Mr. Joseph has been in the real estate profession for over 40 years. While the last 35 years have been devoted strictly to industrial and other commercial brokerage, his prior work in development and property management continues to provide valuable insight in his current activities. In the Soto/Olympic Industrial Corridor of East Los Angeles where he started his industrial brokerage work, he has successfully leased and sold over 400 properties in this area alone.

During Mr. Joseph's career in industrial real estate, he has completed transactions in excess of 4,000,000 square feet. Thus, he has worked with a wide variety of manufacturers, distributors, and investors. These include, but are not limited to firms engaging in sewing, knitting, dying, furniture manufacturing, metal working, plating, food processing, recycling, retail and office use. The transactions themselves include sales, leases, subleases, and exchanges. Further, clients range from business owners, landlords, developers, and asset managers.

AFFILIATIONS & MEMBERSHIPS

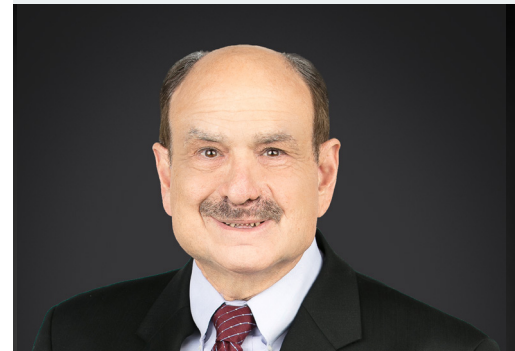
Boyle Heights Chamber of Commerce, Industrial Council of the City of Commerce, and the Vernon Chamber of Commerce

Fluent in Spanish, and spent two summers in Mexico and one in Puerto Rico working as part of a construction crew

EDUCATION

MS of Business Administration in Real Estate and Urban Land Economics, UCLA Graduate School of Management

BA of Arts in Urban Studies, Case Western Reserve University, Cleveland, Ohio



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