

# **RYAN JONES**

Senior Vice President, Shareholder

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As a senior vice president and shareholder at Kidder Mathews, Ryan leverages technology and market intelligence to provide cutting-edge commercial real estate solutions, specializing in sales, leasing, investments, and development consulting. His resourcefulness and adaptability have positioned him as one of the top producers at Kidder Mathews while earning him industry recognition as a CoStar Power Broker and a Connect CRE Top Broker. With previous experience as a broker at a leading international corporate real estate firm, he has cultivated a deep understanding of the inner workings of a broad spectrum of organizations and extensive knowledge of commercial markets throughout the Northwestern United States.

Ryan has played an instrumental role in representing a diverse portfolio of commercial real estate landlords and occupiers, from Fortune 100 companies to startups and government entities. His ability to navigate the complexities of retail, industrial, and office transactions showcases his breadth of knowledge and dynamic problem-solving approach while streamlining real estate processes for several organizations. His client-first and partnership mindset approach to every project, combined with an unwavering work ethic, has made him a trusted advisor in the industry. By continuously adapting to evolving market trends and utilizing technology and data-driven strategies, Ryan delivers real estate solutions that drive long-term success for his clients while ensuring they meet and exceed their real estate portfolio objectives.

Beyond his professional life, he finds balance through outdoor pursuits including fishing and golf, and most importantly spending meaningful time with his wife and son.

# **AWARDS & AFFILIATIONS**

Kidder Mathews Big Hitter

Connect CRE Top Broker

CoStar Power Broker

Licensed Washington State Real Estate Broker

Member, International Council of Shopping Center (ICSC)

Member, Commercial Brokers Association (CBA)

Member, National Association of Realtors (NAR)



#### COMPANIES REPRESENTED

Amazon

AvalonBay Communities

Bank of America

Best Buy

**Big Chicken** 

Bridge 33

BioLife Plasma Services

**Bowlero** Corporation

Daiso

**Five Guys** 

Hertz Car Rental

Higher Ground Education / Guidepost Montessori

Hines

**IRL Entertainment** 

KeyBank

Kroger

Life Time

Live Nation

Oaktree Capital Management

Regency Centers



## EDUCATION

Bachelor of Arts degree in business, Eastern Washington University

## **CLIENT TESTIMONIALS**

"We have had the pleasure of partnering with Ryan Jones in all of our industrial and retail ventures across the Pacific Northwest. His expertise, dedication, and resourcefulness have been instrumental in our success and growth. Ryan's deep market knowledge, strategic insights, and ability to leverage technology have consistently guided our company in making informed business decisions. His proactive approach and attention to detail result in a seamless and rewarding partnership. We look forward to continuing our successful collaboration with Ryan for years to come."

"I rely on Ryan Jones for market knowledge, fact-based analysis, and his adaptability in turning projects around quickly. He's insightful, well-connected, and knows how to move deals across the finish line."

"Ryan has done an excellent job in our expansion efforts throughout Washington state while supporting our office and retail portfolio. His knowledge of markets, along with his firsthand insight into critical requirements and strong relationships makes him an invaluable asset. If you are looking for a top-notch broker who thrives on resourcefulness and innovation, I highly recommend Ryan."

### COMPANIES REPRESENTED (CONTINUED)

**Rivian Automotive** 

Target Corporation

United Franchise Group

United States Army Corps of Engineers

USPS

VIO Med Spa

Wyndham Hotels & Resorts