

MATT JOHNSTON

Vice President

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Matt Johnston is a Vice President at Kidder Mathews in Seattle, Washington.

His expertise is in the sale of apartment buildings ranging from \$10 million to \$30 million, with a focus on core Seattle neighborhoods. He partners with Jerrid Anderson on the Simon Anderson Multifamily Team to advise private and institutional clients on strategic multifamily acquisitions, dispositions, and 1031 exchanges.

Matt holds a degree in finance from the University of Washington's Foster School of Business. He began his brokerage career at a privately held Seattle firm before joining Northmarq's Seattle office as a Vice President. Over his career, he has completed nearly 150 apartment transactions representing just over \$700 million in sales volume. In 2023, Matt was recognized by Connect CRE with the Next Generation Award.

He is known for his educational, relationship-focused approach and is committed to delivering long-term value and exceptional results for his clients.