



DON HUDSON

Senior Vice President

Don Hudson is a senior vice president with Kidder Mathews. As a commercial real estate professional in the Los Angeles market for over 30 years, Don provides his clients with strategic advisory and transaction services, completing numerous sale and lease transactions throughout Southern California. He has worked in Downtown Los Angeles for over 15 years and has complimented that experience by working in the San Fernando Valley and the San Gabriel Valley for 15 years. An expert in the development of sales and leasing strategies, he has consistently been recognized for outstanding sales and leadership skills. His leadership success includes office expansion and broker development at a number of the nation's largest brokerage firms.

Don is committed to helping his clients make the best strategic decisions possible to ensure that they meet their business and real estate objectives. He is focused on developing trusted, long-term partnership with his clients - employing his market knowledge, high-level relationships and negotiating experience.

EDUCATION

B.S. in Business, University of Southern California

PROFESSIONAL AFFILIATIONS

PAST BOARD MEMBER, Los Angeles Commercial Realty Association (LACRA)

BOARD OF GOVERNORS, USC

FOUNDATION BOARD, Santa Monica Hospital

DEVELOPMENT BOARD, Valley Presbyterian Hospital

PAST BOARD MEMBER, Economic Alliance of the San Fernando Valley

AREAS OF EXPERTISE

Sales/Leasing - Office + Industrial Properties

Real Estate Portfolio Advisory

Consulting/Asset Repositioning

SELECT CLIENT LIST

Accenture

AEW

Arthur Andersen

Disney

IBM

Korn Ferry

LISI

Murdock Development

State Fund

USC/ISI



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SIGNIFICANT SALES TRANSACTIONS

Industrial

WARNER CENTER-MULTIPLE BUILDINGS	Woodland Hills, CA	300,000 sq ft
CARMENITA	Cerritos, CA	125,000 sq ft
PRODUCER LANE	Huntington Beach, CA	60,000 sq ft
MARLIN CIRCLE	La Palma, CA	56,700 sq ft
KNOTT AVENUE	Buena Park, CA	25,000 sq ft
VANOWEN	North Hollywood, CA	20,000 sq ft

Office

WARNER CENTER-MULTIPLE BUILDINGS	Woodland Hills, CA	2,300,000 sq ft
1100 WILSHIRE	Los Angeles, CA	300,000 sq ft
COOPERS BUILDING	Los Angeles, CA	181,000 sq ft
COAST SAVINGS	Los Angeles, CA	156,000 sq ft
411 N VERMONT	Los Angeles, CA	78,000 sq ft
HUNTINGTON MEDICAL	Glendora, CA	50,000 sq ft

Multifamily

HENDERSON	Las Vegas, NV	150 Units
569 N ROSSMORE	Los Angeles, CA	70 Units
VARIOUS BUILDINGS	Los Angeles, CA	50 Units

Retail

6100 CANOGA	Woodland Hills, CA	114,000 sq ft
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Land

PACIFIC CLAY PRODUCTS DEVELOPMENT SITE	Santa Fe Springs, CA	100 Acres
550 S HOPE	Santa Fe Springs, CA	15 Acres
	Los Angeles (DTLA), CA	2 Acres

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SIGNIFICANT LEASING TRANSACTIONS

Tenant Representation

Office

STATE FUND- MULTIPLE SITES	Southern California	240,000 sq ft
ARTHUR ANDERSEN	Los Angeles (DTLA), CA	150,000 sq ft
FIRST INTERSTATE	Los Angeles (DTLA), CA	150,000 sq ft
ACCENTURE	El Segundo, CA	80,600 sq ft
FIRST INTERSTATE	New York City, NY	75,000 sq ft
WALT DISNEY CO.	Burbank, CA	75,000 sq ft
USC/ISI	Marina Del Rey, CA	70,000 sq ft
HUNTINGTON MEDICAL	Glendora, CA	50,000 sq ft
KORN FERRY	Century City, CA	25,000 sq ft
MCMULLEN	Newport Beach, CA	25,000 sq ft

Industrial

ROCKWELL	Cerritos/La Palma, CA	100,000 sq ft
HOUSTON WAREHOUSING	Cerritos, CA	57,000 sq ft

Retail

BANK LOCATION	Glendale, CA	10,000 sq ft
MORTGAGE COMPANY	Mid-Wilshire, CA	8,000 sq ft
MORTGAGE COMPANY	Santa Monica, CA	5,000 sq ft

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SIGNIFICANT AGENCY LEASING ASSIGNMENTS

Office

WARNER CENTER	Woodland Hills, CA	2,300,000 sq ft
IBM TOWER	Los Angeles (DTLA), CA	600,000 sq ft
UNION BANK	Los Angeles (DTLA), CA	600,000 sq ft
818 W 7TH ST	Los Angeles (DTLA), CA	370,000 sq ft
1100 WILSHIRE	Los Angeles (DTLA), CA	300,000 sq ft

Industrial

WARNER CENTER	Woodland Hills, CA	300,000 sq ft
PRUDENTIAL	Cerritos, CA	125,000 sq ft
MURDOCK DEVELOPMENT	Santa Fe Springs, CA	120,000 sq ft

Retail

WARNER CENTER	Woodland Hills, CA	30,000 sq ft
MORTGAGE COMPANY	Mid-Wilshire, CA	8,000 sq ft

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