



BLAIR HOWE, CCIM

Vice President, Consulting and Brokerage

Blair Howe guides Kidder Mathews consulting services practice; a team-oriented practice that delivers advice, guidance, and assistance in real estate matters that is personalized, objective and solution-oriented. Services include project management, strategic planning, consensus building, project feasibility and planning, market and location analysis, risks and needs analysis, acquisition and disposition planning and execution, master planning, public/private partnerships, and transit oriented development.

Between 1998 and 2001, Blair was a corporate services and valuation advisory provider for Kidder Mathews.

Between 1995 and 1997, Blair was the managing member of Goodbranch, L.L.C.; a residential real estate development company administering family-owned projects located in Pierce County, Washington.

In 1988, Blair was employed by Gateway Associates as an owner’s representative for the AT&T Gateway Tower (now Municipal Tower), located in Seattle. He was as a member of the team responsible for the construction and leasing of the one million square foot mixed-use real estate project.

LICENSES AND PROFESSIONAL AFFILIATIONS

- MEMBER** of National Association of Realtors
- MEMBER** of Commercial Investment RE Institute
- MEMBER** of Commercial Brokers Association
- MEMBER** of Washington Association of Realtors
- LICENSED** WA Real Estate Managing Broker

EDUCATION

- BA**, Management in the Public Interest, Evergreen State College
- ADDITIONAL EDUCATION** includes CCIM - 250 hours, AI - 240 hours, other RE Courses - 200 hours

TEAMWORK

Blair has a record of successfully teaming with other service providers. The following is a partial list of firms he has formally partnered with to collaborate on projects:

Mithun, KPFF, Grealic Parking by Design, IBI, Heffron Transportation, Universal Field Services, First American Title, Ticor Title, Maul Foster, David Evans & Assoc., Westlake Associates, GeoDesign, Archaeological Investigations, Transpo, Terracon, VIA, Perteet, WSP USA, Parametrix, Williams & Assoc., Huitt Zollers, Rider Levett Bucknal, URS, Public/Private Development Solutions, Vandenberg Johnson Gandara, Keiser Phillips,

SELECT CLIENT LIST

- Aiken St. Louis
- Fairfield Residential
- Grealic Parking by Design
- Harris Trust
- Jergins Painting
- KPFF
- Mithun
- Nicholson Manufacturing
- Perteet
- REEFE
- Schenbachler Enterprises
- Short Cressman & Burgess
- Stevedoring Services of America
- Tin Rock Development
- US Bancorp



T 206.205.0224
C 206.963.0894
blair.howe@kidder.com
 601 Union St
 Suite 4720
 Seattle, WA 98101





David Khele, G3 & Assoc., GEODesign, FCS, Chinook Pacific, Callison, Austin Development Services, CKC Engineering, HNTB, McMillion Jacobs and Kimley-Horn.

REPRESENTATIVE PROJECT EXPERIENCE

Cordata Master Planning	Bellingham, WA
Cathcart Master Planning	Snohomish County, WA
Terminal 91 Master Planning	Port of Seattle, WA
On-Call Real Estate Services	Sound Transit, Seattle, WA
On-Call Real Estate Services	King County Metro, Seattle, WA
On-Call Real Estate Services	City of Hillsboro, OR
On-Call Real Estate Services	City of Portland, OR
On-Call Real Estate Services	Pierce County, Tacoma, WA
On-Call Real Estate Services	Port of Seattle, Seattle, WA
On-Call Real Estate Services	Portland Community College
On-Call Real Estate Consulting	CA High Speed Rail, Sacramento, CA
Colorado Springs Airport, Dev. Consulting	Co. Springs, CO
Northeast Redevelopment Area Consulting	Burien, WA
Snoqualmie Ridge Development Consulting	Snoqualmie, WA
Great Falls Airport Development Consulting	Great Falls, MT
Port of Pasco Development Consulting	Pasco, WA
City Hall Stn. Development Feasibility Study	Gresham, OR
Angle Lake Stn. Transit Garage Design Build	SeaTac, WA
Right Sized Parking Project	King County, Seattle, WA
Lynnwood Link Corridor TOD Study	Seattle/Lynnwood, WA
SDOT Mercer Mega Block Dispo. Consulting	Seattle, WA
Broadway Retail Study	Seattle, WA
Vancouver City Center TOD Study	Vancouver, WA

REPRESENTATIVE PROPERTY ACQUISITION & DISPOSITION ASSIGNMENTS

\$68,000,000	Seattle, WA	Seattle Monorail Project Dispos. (33 Properties)
\$23,400,000	Seattle, WA,	WA State Liquor Control Board Dist. Center
\$12,750,000	Bothell, WA	WA Downtown Development Site Disposition
\$6,000,000	Richland, WA	Energy Northwest Office Building Disposition
\$5,500,000	Seattle, WA	DESC Development Site Acquisition
\$4,000,000	Gig Harbor, WA	Pierce County Public Works Land Swap
\$3,400,000	Hillsboro, OR	Library Property Disposition
\$2,800,000	Gig Harbor, WA	Peninsula Light Headquarters Site Acquisition
\$2,500,000	Hillsboro, OR	Hillsboro Public Works Site Acquisition
\$2,250,000	Sumner, WA	Red Apple Property Disposition
\$550,000	Renton, WA	Renton Library Site Acquisition

The Wolff Company

Wood Stone Credit Union

Young & Associates

GOVERNMENT / INSTITUTIONAL

Cities:

- Seattle, WA
- Des Moines, WA
- Burien, WA
- Snoqualmie, WA
- Bellevue, WA
- Lakewood, WA
- Shoreline, WA
- Renton, WA
- Bothell, WA
- Hillsboro, OR
- Portland, OR
- Milwaukie, OR
- Colorado Springs, CO

King County, WA

Kitsap County, WA

Pierce County, WA

Puget Sound Regional Council

Washington State Ferries

Washington State General Administration

Port of Seattle, WA

Port of Friday Harbor, WA

Port of Pasco, WA

Great Falls Airport Authority

Overlake Hospital

King County Hospital Dist. #4

Federal Way School Dist.

Seattle Dwtn. Emergency Service Center

Seattle Monorail Project

Sound Transit

Energy Northwest