

# KEITH HONSBERGER

**Senior Vice President** 

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Keith has more than 30 years of experience as a lead negotiator and is highly experienced at structuring and analyzing complex, creative real estate transactions.

As one of the top brokers on the Eastside, Keith provides exceptional expertise representing building owners as well as tenants. He has successfully leased several of the largest office projects on the Eastside.

Keith has extensive knowledge of the local medical and office markets and uses this information to match tenant and buyer needs with the right building and location. He combines his significant experience in handling sales and lease transactions with excellent negotiating skills. Keith has successfully represented many firms with acquisition and disposition requirements.

### **EDUCATION**

BA in Urban Planning from University of Washington

#### AREAS OF EXPERTISE

Representation Owner & Tenant

Analysis Lease Cost & Investment

Office / Medical

**Property Disposition** 

Corporate Relocation & Site Selection

Strategic Planning

Consultation Lease Renewals

Sale Leasebacks

#### SELECT CLIENT LIST

1700 Medical Center

**Anchor Health Properties** 

Bellevue Lasik

Bellevue Surgery Associates

Bloch Management

Eastside Internal Medicine

Eastside Sports Rehabilitation Clinic

Evergreen Medical Center

Healthcare Realty Trust

Healthsouth Corporation

Highmark Medical Center

Ignition Corp.

Kirkland Dermatology Associates

Kirkland Endodontics

Lester

**Professional Center** 

North Pacific Dermatology

NW Medical Center - SEBCO

Rainier Orthopedic

Sky River Medical Center

SWSASC Real Estate



## **ADDITIONAL CLIENTS**

Acute Pain Management	NW Spine & Sport
Bagnulo Smiles	Orthopedics International
Bellevue Lasik	Overlake Hospital
Dean Burnett DDS	Overlake OB/GYN
Eastside Family Vision Care	Pacific Medical Center
Eastside Internal Medical	PacLabs
Evergreen ENT	Premier Sleep
Group Health	Retina Institue
Labcorp	Sono Bello
Lake Washington Vascular	Stephens Plastic Surgery
Modern Family Dentistry	Vitreoretinal Associates
Northwest Ambulatory Surgery Services, LLC	Woodinville Pediatrics