



JANICE HENNESSEY

Vice President

Janice Hennessey specializes in working with life science, clean-tech, medical and technology companies with extensive experience representing both landlords and tenants. Furthermore, she has experience with office to laboratory conversions in tight markets and with building conversion and rehabilitation advisory and she is well versed with zoning regulations for laboratory and medical uses. She has participated in sales of properties totaling in excess of \$281 million and represented leasing, sales and consulting projects totaling over 5 million square feet since starting her commercial real estate career 7 years ago. She has received "Career Best" Awards from 2008 - 2010. Janice worked with the largest science and technology developer; Alexandria Real Estate Equities on their 2.7 million sq.ft. sustainable project in Mission Bay San Francisco and participated in the successful leasing and disposition of land.

Ms. Hennessey is also involved in the firm's Life Science and Clean-tech Practice Groups, served on BayBio's Gene Acres and Real Estate Survey Committee, participated in the San Francisco Bay Area Healthcare Club, Venture Capital Taskforce, volunteers for the National Kidney Foundation and served as the 2011 National & California Alumni Chair for the Cleantech Open.

SELECT LIFE SCIENCE CLIENTS; LABORATORY & MEDICAL LISTING EXPERIENCE

- ±2.7M S.F. Alexandria Real Estate Equities, Mission Bay Project
- ±14 AC Salesforce.com/Alexandria Real Estate Equities
- ±140K S.F. Nektar Therapeutics - Disposition Consulting Mfg. Fac.
- ±105K S.F. Pfizer/Alexandria Real Estate Equities
- ±69K S.F. Bristol Myers Squibb - Laboratory/Vivarium Sublease
- ±67K S.F. Avigen - Laboratory/Vivarium Sublease
- ±59K S.F. Bayer Healthcare/Alexandria Real Estate Equities
- ±58K S.F. UCSF/Alexandria Real Estate Equities
- ±52K S.F. Celgen/Alexandria Real Estate Equities
- ±52K S.F. Amgen Sublease - Laboratory/Vivarium Sublease
- ±50K S.F. Amgen Sublease - Laboratory/Vivarium Sublease
- ±44K S.F. Bristol Myers Squibb - Laboratory/Vivarium Sublease
- ±39K S.F. Insite Vision - Laboratory Sublease (20k S.F., 18k S.F.)
- ±37K S.F. Sirna Therapeutics (Merck)/Alexandria Real Estate Equities
- ±32K S.F. Nektar Therapeutics - Laboratory Sublease
- ±32K S.F. Verde Pacific Investments - Laboratory/Vivarium

SELECT CLIENT LIST

- Abbott Laboratories
- A-Cube, Inc.
- Alexandria Real Estate Equities
- Alion Pharmaceuticals
- Amgen
- Arriva Pharmaceuticals
- Avocent, Inc. (Emerson)
- BetaStem Therapeutics
- Bio Architecture Labs
- BioMed Realty Trust
- Bristol Myers Squibb
- Clarity Polymers
- Crystal Clear Technologies
- DripTech, Inc.
- Embarcadero Capital Partners
- GE Healthcare



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- ±21K S.F. Arriva Pharmaceuticals - Laboratory Sublease
- ±20K S.F. Dave Sawle Properties - Laboratory/Medical Office
- ±17K S.F. Clovis Oncology/Alexandria Real Estate Equities
- ±15K S.F. Vela Corporation - Medical Device Laboratory
- ±6.3K S.F. A-Cube, Inc. - Laboratory Incubator
- ±1.7K S.F. Abbott Laboratories - Offices Sublease

Harsch Investments

Lake Pharma, Inc.

Microvi Biotech

Multispan

Nanolyte

Nektar Therapeutics

OncoMDx

Osprey Pharmaceuticals

Point Source Power

Primity Bio

Regional Pathology/
Autopsy

Roberts Golden Consulting

Volochem, Inc.

Vaxart

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