

JUSTIN HELBIG

Senior Vice President

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With over 25 years representing life science tenants, Justin Helbig brings a diverse understanding of how laboratory space users can identify, lease, or purchase the right facility for their business.

By carefully aligning his clients with the changing inventory of existing laboratory options at any given moment in the real estate cycle, Justin helps his clients avoid costly tenant improvements, accelerate occupancy, and use leverage among properties to avoid onerous lease provisions.

Justin's clients include established Fortune 500 firms as well as a wide range of emerging companies with limited resources and ambitious occupancy needs. He is quick to identify aspects of a transaction requiring additional subject matter expertise and he partners with colleagues within and outside the firm to deliver optimal results.

Mr. Helbig leads the firm's life science practice group in Southern California while maintaining his established client relationships in the San Francisco Bay Area.

EDUCATION

BA in business, University of Arizona and LEED AP

SELECT PROJECT EXPERIENCE

Account manager for Boehringer Ingelheim Fremont operations for strategic campus analysis, lease

restructures, and new acquisitions in the SF Bay Area and other global markets.

±115K SF Represented Signature BioScience in over 115K SF lease transaction in San Francisco. SF Business Times "Lease of the Year."

±75K SF Account team member for Genentech-Roche for lease acquisition of 75,000 SF at 4155 Hopyard Road, Pleasanton.

±44,000 SF Represented Molecular Devices in the lease acquisition of 44,000 SF of adjacent expansion to their Sunnyvale campus and led disposition of ±70,000 SF in Union City.

±90,000 SF Represented Bayer Healthcare in the valuation and purchase of 90,000 SF manufacturing building related to their purchase of the Betaserone business from Novartis in Emeryville. Also represented them for numerous lease acquisitions around their West Berkeley campus.

±14,000 SF Advised Rennovia on several short-term renewals for 14,000 SF in Menlo Park before relocating them to a ±25,000 SF laboratory in Santa Clara.

SELECT CLIENT LIST

Bayer Healthcare

Brightseed

KAI Medtech

Kezar Life Sciences

Mission Barns

Roche

Ultragenyx

ZymoChem