



KRAIG M. HEETER, SIOR

Executive Vice President, Shareholder

Kraig Heeter has been a tireless advocate and advisor for his clients since 2001, specializing in industrial sales and leasing in the greater Kent Valley and South Seattle submarkets. Kraig’s excellent reputation allows him to leverage his relationships for his clients’ benefit, reducing risk throughout the entire real estate cycle. Kraig’s aggressive negotiating style and in-depth market knowledge ensures his clients are able to make educated and confident decisions concerning their corporate real estate needs. Recently, Kraig represented a buyer in one of the largest industrial land sales in the Northwest, which was valued at approximately \$32,000,000. As of 2022, Kraig is approaching \$2 billion in total sales volume.

EDUCATION

BA in Economics, Hillsdale College, Hillsdale, Michigan

COMMUNITY INVOLVEMENT

PRESIDENT-WA CHAPTER-SIOR

BOARD MEMEBER, Hillsdale College-Washington Alumni

PROSPECTIVE STUDENT AMBASSADOR, Hillsdale College

REPRESENTATIVE TRANSACTIONS

360K S.F.	Link Seattle Portfolio	Leasing team member
943K S.F.	Weyerhaeuser	Disposition for 7 properties on 110 AC
140K S.F.	RealTerm NAT	Represented buyer on 3 investment acquisitions
115K S.F.	PacTrust - Pacific BP	Leasing broker for 9 building industrial park
24 AC	IAAI Site	Buyer rep. of long-term leased land site
90K S.F.	Pacific Carpet Dist.	Multiple tenant representation transaction
440K S.F.	CenterPoint Seattle DC	Speculative development (2020)
200K S.F.	Dermody Properties	Build to suit for e-commerce company (2020)
45 AC	Desimone Family Trust	55 year land lease to Dermody Properties (2020)

PARTIAL CLIENT LIST

- Ace Relocation Systems
- Boeing
- Dermody Properties
- Desimone Family Trust
- Link Logistics
- Neighbors Moving and Storage of Seattle
- Pacific Carpet Distributors
- PacTrust
- Panera Bread
- Prologis
- RealTerm NAT
- RREEF
- Seattle’s Favorite
- Wanke Cascade
- Weyerhaeuser



T 206.248.7313

C 206.948.1283

kraig.heeter@kidder.com

12886 Interurban Ave S
Seattle, WA 98168



REFERENCES



CATHLEEN MEYER

Vice President/Asset Manager

206.277.1543

cathleen.meyer@rreef.com

701 Pike Street, Ste 925
Seattle, WA 98101



SAMANTHA TURNER

Senior Real Estate Manager

206.539.4352

samantha.turner@weyerhaeuser.com

220 Occidental Avenue S
Seattle, WA 98104



BENJAMIN CHESSAR

Vice President

503.624.6300

benc@pactrust.com

15350 SW Sequoia Pkwy, Ste 300
Portland, OR 97224



DALE REIMER

Vice President

503.978.8376

dreimer@wanke.com

6330 N Cutter Circle
Portland, OR 97217



BRANDON J. PAGE

Managing Director, Head of Asset Management

949.910.1007

bpage@liprop.com

3100 Bristol Street, Ste 200
Costa Mesa, CA 92626

**Pacific Carpet
Distributors**

DAVID HUFSCHMID

Owner

503.285.0467

davidh@pcdportland.com

4805 N Basin Avenue
Portland, OR 97217

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