

**JUSTIN
HEDBERG**

Senior Vice President

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A Bay Area native, he combines local experience and knowledge with a global business perspective that lends itself well to servicing local, regional and global clients.

Justin Hedberg joined the firm in 2004, specializing in corporate real estate advisory services of office, R&D and industrial properties. He has successfully represented a variety of clients, from start-ups to publicly traded companies, in both the acquisition and disposition of real estate. A Bay Area native, he combines local experience and knowledge with a global business perspective that lends itself well to servicing local, regional and global clients. Actively involved in the community, Justin has worked with Big Brothers/Big Sisters, Special Olympics of Santa Clara and the Christmas in April Foundation.

EDUCATION

BS in Finance from Santa Clara University

SELECT CLIENT LIST

- Acer Med
- Applibase, Inc.
- Array Interactive
- AtTask
- AuDavi
- Businesscards.com
- Calsoft Labs - ALTEN
- Catalog Data Solutions
- Chungwa Telecom
- Cirtas Systems
- Cormatrix
- Dongbu Hi-Tek
- e8 Security
- Enterprise Ireland
- eShares
- Evotest
- Experian Group
- Focus Product Design
- Joel USA
- Kony Solutions
- Leeo
- LWI.com
- Matasano - NCC

SIGNIFICANT TRANSACTIONS

Total SF	Sale	Type
268,330 SF	2400-2424 Walsh Ave	Land Sale
102,000 SF	C8 Medisensors	Building Lease
86,520 SF	M.V. Residential Development	Land Sale
85,000 SF	Solution Office Interiors	Building Lease
84,500 SF	Solar Junction	Building Lease
72,000 SF	Trial Pay	Building Lease
61,358 SF	Tamko	Building Lease
61,000 SF	JJ Bagnani	Land Sale
56,500 SF	Daylight Product LLC	Building Lease
42,000 SF	KFC (dba Harmen Management)	Land Sale
39,500 SF	Experian Group	Building Lease
38,570 SF	Powell Electronics	Building Sale
35,000 SF	RoboteX	Building Lease

ADDITIONAL CLIENTS

MDS Micro, Inc.	ProTrails Research	UNorth
Mixbook	Rampell Software	Verient
NetEnrich	RoboteX	Virsto
Neuralieve	San Jose Scottish Rite	VMLogiX
Opaillos	SkyCross	Vuemetrix Lasers
Oracle App. Consulting, Inc.	SpectraTek	Wildneedle
Pacific Coast, Inc.	Stewart Title	WPG Americas
Pandesa	Study.com	Xignite
Pepperdata	Success Insight	YD International
Pelco	T2 Globals	Zingtera
Pip.io	Triumph Tech. Corporation	
PointRed Technology	Tropo	