



# JUSTIN HEDBERG

Senior Vice President

Justin Hedberg joined the firm in 2004, specializing in corporate real estate advisory services of office, R&D and industrial properties. He has successfully represented a variety of clients, from start-ups to publicly traded companies, in both the acquisition and disposition of real estate. A Bay Area native, he combines local experience and knowledge with a global business perspective that lends itself well to servicing local, regional and global clients. Actively involved in the community, Justin has worked with Big Brothers/Big Sisters, Special Olympics of Santa Clara and the Christmas in April Foundation.

## EDUCATION

BS in Finance from Santa Clara University

## SIGNIFICANT TRANSACTIONS

|            |                              |                |
|------------|------------------------------|----------------|
| 268,330 SF | 2400-2424 Walsh Ave          | Land Sale      |
| 102,000 SF | C8 Medisensors               | Building Lease |
| 86,520 SF  | M.V. Residential Development | Land Sale      |
| 85,000 SF  | Solution Office Interiors    | Building Lease |
| 84,500 SF  | Solar Junction               | Building Lease |
| 72,000 SF  | Trial Pay                    | Building Lease |
| 61,358 SF  | Tamko                        | Building Lease |
| 61,000 SF  | JJ Bagnani                   | Land Sale      |
| 56,500 SF  | Daylight Product LLC         | Building Lease |
| 42,000 SF  | KFC (dba Harmen Management)  | Land Sale      |
| 39,500 SF  | Experian Group               | Building Lease |
| 38,570 SF  | Powell Electronics           | Building Sale  |
| 35,000 SF  | RoboteX                      | Building Lease |



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## PARTIAL CLIENT LIST

Acer Med  
Applibase, Inc.  
Array Interactive  
AtTask  
AuDavi  
Businesscards.com  
Calsoft Labs -a division of ALTEN  
Catalog Data Solutions  
Chungwa Telecom  
Cirtas Systems  
Cormatrix  
Dongbu Hi-Tek  
e8 Security  
Enterprise Ireland  
eShares  
Evotest  
Experian Group  
Focus Product Design  
Joel USA  
Kony Solutions  
Leeo  
LWI.com  
Matasano - a division of NCC  
MDS Micro, Inc.  
Mixbook  
NetEnrich  
Neuralieve  
Opaillos  
Oracle App. Consulting, Inc.  
Pacific Coast, Inc.  
Pandesa  
Pepperdata  
Pelco  
Pip.io  
PointRed Technology  
ProTrials Research  
Rampell Software  
RoboteX  
San Jose Scottish Rite  
SkyCross  
SpectraTek  
Stewart Title  
Study.com  
Success Insight  
T2 Globals  
Triumph Tech. Corporation  
Tropo  
UNorth  
Verient  
Virsto  
VMLogiX  
Vuemetrix Lasers  
Wildneedle  
WPG Americas  
Xignite  
YD International  
Zingtera

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