

TANEL HARUNZADE

Executive Vice President, Shareholder

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Tanel Harunzade is an executive vice president, shareholder, specializing in the sale of commercial investment properties throughout Greater Los Angeles.

He is known for his keen ability to identify real estate opportunities and his tenacity in following a transaction through the close of the escrow.

Tanel is a highly productive agent with a wide-range of major listing assignments and in-depth knowledge of his clients' specific investment interests. His client database is comprised of significantly private investors, whose individual needs are met by Tanel's diligent research and unwavering dedication in building their asset value. Drawing upon his previous career working at an immigration law firm, it has allowed Tanel to utilize his multi-cultural background and life experiences to help navigate his clients through the sale process. Prior to Kidder Mathews, Tanel was senior managing director at Charles Dunn Company's West Los Angeles office.

REPRESENTATIVE TRANSACTIONS

Total SF	Location	Details
-	Beverly Hills	Whole City Block Portfolio
51 Units, 70,835 SF	Los Angeles	Portfolio Sale
114,000 SF	West Covina	Retail Building
13,000 SF	Pasadena	Retail Portfolio
165, 000 SF	Los Angeles	Retail Building
91,794 SF	Los Angeles	Office Building

EDUCATION

BA in business administration with an emphasis on international business and marketing at American College

MBA in international business at Johnson and Wales University in Providence, RI

AFFILIATIONS

Los Angeles Commercial Real Estate Association, member