

# KARLA HANSEN

Vice President, Shareholder

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*Karla specializes in commercial sales and leasing with a focus on industrial and flex properties in the Portland metro area.*

Karla joined Kidder Mathews in 2013 and specializes in commercial sales and leasing with a focus on industrial and flex properties. Through her partnership with Executive Vice President Zach Francis, Karla and her team have closed over \$50 million in transactions over the past 12 months alone and they continue to outperform the market year after year. Prior to becoming a broker, Karla managed the Kidder Mathews Portland office staff and was responsible for marketing for over 35 commercial brokers. This background allows her to help her clients develop a successful marketing strategy to better position their product in a fast changing and competitive market.

## NOTABLE TRANSACTIONS

Total Size	Transaction Notes	Details
100,000 SF	Lease	<ul style="list-style-type: none"> <li>Harsch/Javelin Logistics</li> <li>Represented Landlord</li> </ul>
24,937 SF	Sale   \$4,600,000	<ul style="list-style-type: none"> <li>Meyers Memorial Trust/Project PDX</li> <li>Represented Seller</li> </ul>
16,000 SF	Lease	<ul style="list-style-type: none"> <li>APM/Closets by Design</li> <li>Represented Tenant</li> </ul>
47,504 SF	Sale   \$3,750,000	<ul style="list-style-type: none"> <li>Reworks</li> <li>Represented Buyer &amp; Seller</li> </ul>
37 AC	Sale   \$15,500,000	<ul style="list-style-type: none"> <li>Bridge Development Partners</li> <li>Represented Buyer</li> </ul>
438,051 SF	Lease	<ul style="list-style-type: none"> <li>Bridge Industrial/FedEx</li> <li>Represented Landlord</li> </ul>
13,200 SF	Sale   \$3,750,000	<ul style="list-style-type: none"> <li>Precision Images</li> <li>Represented Buyer</li> </ul>
37,756 SF	Sale   \$11,000,000	<ul style="list-style-type: none"> <li>Mill Creek</li> <li>Represented Buyer</li> </ul>
11,000 SF	Sale   \$3,700,000	<ul style="list-style-type: none"> <li>Zenner's Sausage</li> <li>Represented Buyer</li> </ul>

## EDUCATION

BA, Advertising  
 University of Oregon

## SPECIALIZING IN

Landlord/Seller  
 Representation

Tenant/Buyer  
 Representation

Business Park  
 Marketing Services