

GARY GUENTHER

**Executive Vice President,
Managing Director, Shareholder**

T 425.450.1154
C 425.736.2030
gary.guenther@kidder.com



Gary Guenther, a shareholder, managing director, and executive vice president at Kidder Mathews, is an expert in developing and implementing successful commercial real estate strategies for corporations, individuals, and investors in the greater Puget Sound region. His clients range from healthcare organizations, large corporate headquarters, startup to scale-up technology companies, and local and institutional investors.

In his 22 year career, Gary has been involved in hundreds of leasing and sales assignments worth billions of dollars, including corporate relocations, sale leasebacks, lease renewals, subleases, acquisitions/dispositions, and build-to-suits. His market knowledge, longstanding relationships, and creative strategic planning help his clients achieve maximum value and flexibility with all their commercial real estate needs.

Prior to joining Kidder Mathews, Gary worked with the real estate affiliate of the Government of Singapore. He previously served on Kidder Mathews Board of Directors, and is regularly asked to present on market real estate trends as a CRE expert.

Gary obtained the prestigious SIOR designation in 2013; recognizing the top 1% of commercial real estate brokers worldwide, and has earned the title of CoStar Power Broker.

AREAS OF EXPERTISE

Leasing, investments and strategic planning for healthcare, office, and technology organizations

AFFILIATIONS & INVOLVEMENTS

Board member, Bellevue Chamber of Commerce, Past Chair

Past board member, Bellevue Downtown Association

Member, American College of Healthcare Executives

Member, NAIOP

Member, Urban Land Institute

SIOR, Past Washington State Chapter President

Steering Committee, Congregations For The Homeless

SELECT CLIENT LIST

AAA Washington

Aegis Living

Archon Group

Arryve

Aspen Tech

Columbia West

Eastside Health Network

The Everett Clinic

Fortune Bank

General MircoSystems

Goddard

Habitat for Humanity

HAL Real Estate

HD Fowler

Healthcare Realty Trust

Heritage Bank

Kaspersky Lab