

# MICHAEL GSCHWEND

Senior Vice President, Shareholder

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*Michael Gschwend focuses in the sale and leasing of income producing properties, primarily office transactions, where he has over 15 years of experience.*

He is also well qualified to advise tenants in the lease negotiation process, working with large corporations to venture funded start-ups. Mr. Gschwend believes in thoroughly understanding his clients’ business objectives and then devising an appropriate strategy to help them achieve their goals. Prior to joining Kidder Mathews, he worked for Marcus & Millichap specializing in the disposition of investment properties throughout the Bay Area.

## EDUCATION

BA from University of Southern California with an emphasis in real estate finance

## SELECTED OFFICE/RETAIL LEASING EXPERIENCE

| Total SF | Type          | Address                            |
|----------|---------------|------------------------------------|
| ±58k SF  | Office        | 405-445 Jackson St, San Francisco  |
| ±48k SF  | Office        | 944 Market St, San Francisco       |
| ±42k SF  | Office        | 1620 Montgomery St, San Francisco  |
| ±38k SF  | Office/Retail | 781 Beach St, San Francisco        |
| ±38k SF  | Flex/Retail   | 540 9th St, San Francisco          |
| ±34k SF  | Office/Retail | 391 Sutter St, San Francisco       |
| ±34k SF  | Office/Retail | 2728 Hyde St, San Francisco        |
| ±30k SF  | Office/Retail | 555 Post St, San Francisco         |
| ±29k SF  | Office/Retail | 900 Kearny St, San Francisco       |
| ±27k SF  | Office/Retail | 551-559 Pacific Ave, San Francisco |
| ±25k SF  | Office        | 945 Front St, San Francisco        |
| ±24k SF  | Office        | 100 Broadway, San Francisco        |

## SELECT CLIENT LIST

- Atomic
- Bitrock
- Builders VC
- Brandwatch
- Compass
- Carta
- Dewey Land Company
- Expensify
- Foster + Partners
- Greybrick Partners
- NCC Group
- Newcastle Partners
- Scoop
- Showpad
- Skillz
- SynapseFi

**SELECTED OFFICE/RETAIL LEASING EXPERIENCE CONT.**

| Total SF | Type              | Address                           |
|----------|-------------------|-----------------------------------|
| ±24k SF  | Office            | 398 11th St., San Francisco       |
| ±21k SF  | Office/Industrial | 953 Indiana St, San Francisco     |
| ±20k SF  | Flex/Office       | 735 Bryant St, San Francisco      |
| ±18k SF  | Office/Retail     | 615 Grant Ave, San Francisco      |
| ±17k SF  | Office/Retail     | 744 Montgomery St, San Francisco  |
| ±17k SF  | Office            | 559 Clay St, San Francisco        |
| ±16k SF  | Office            | 574 Pacific Ave, San Francisco    |
| ±15k SF  | Office/Retail     | 480 Pacific Ave, San Francisco    |
| ±11k SF  | Office/Retail     | 468-472 Jackson St, San Francisco |
| ±25k SF  | Office            | 945 Front St, San Francisco       |
| ±24k SF  | Office            | 100 Broadway, San Francisco       |
| ±24k SF  | Office            | 398 11th St., San Francisco       |
| ±21k SF  | Office/Industrial | 953 Indiana St, San Francisco     |
| ±20k SF  | Flex/Office       | 735 Bryant St, San Francisco      |

**SELECTED INVESTMENT SALES EXPERIENCE**

| Total SF | Type          | Address                        |
|----------|---------------|--------------------------------|
| ±103k SF | Office        | 660 3rd St, San Francisco      |
| ±65k SF  | Office        | 1061 Market St, San Francisco  |
| ±34k SF  | Office        | 391 Sutter St, San Francisco   |
| ±33k SF  | Office        | 717 Battery St, San Francisco  |
| ±26k SF  | Office        | 900 Kearny St, San Francisco   |
| ±24k SF  | Office        | 450 Pacific Ave, San Francisco |
| ±21k SF  | Office/Flex   | 953 Indiana St, San Francisco  |
| ±17k SF  | Office        | 559 Clay St, San Francisco     |
| ±16k SF  | Office/Retail | 574 Pacific Ave, San Francisco |
| ±15k SF  | Flex          | 1522 Bush St, San Francisco    |
| ±10k SF  | Office/Condo  | 387 Tehama St, San Francisco   |