

HERB GRABELL, CRE, SIOR

Senior Vice President

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Herb Grabell is a senior vice president with Kidder Mathews, specializing in advisory solutions and strategies in transpacific goods movements, logistics real estate, freight rail and clean renewable energy.

He is presently based in Irvine, California, advising clients with goods movement supply chain strategies, including rail, that are tied to real estate projects between the U.S., Asia/SE Asia, and Mexico. In Southern California, he focuses on advisory solutions tied to the Southern California Port Complex, from the Central Valley regions to the Mexican Border.

Prior to joining Kidder Mathews, Herb was a managing director with Newmark Grubb Knight Frank and worked previously with Grubb & Ellis Company based in Northern California, Hawaii, Shanghai China and most recently within the greater Inland Empire growing industrial movements within peripheral regions of Southern California. He is considered an expert in the Ontario/Inland Empire region. Previously, he worked in commercial real estate in the New Jersey/New York marketplace specializing in industrial real estate, while associated with Colliers International. Herb has been in the real estate business since 1988, is considered an expert in his field and is regularly featured or quoted in several business-related publications and speaks, both domestically and internationally.

Herb has established many strategic alliances in both the U.S. and Asia/SE

Asia and continues to develop a bridge advising companies in both regions. These include industrial land advisory and manufacturing/warehousing tied to reshoring/onshoring/friendshoring strategies tied to Asia, Mexico, and Southern California.

Herb is also an advisor for several major proposed logistics parks and inland ports within the Western U.S. and plays an active role introducing both U.S. and Asian companies to import/export solutions and strategies tied to his U.S Department of Commerce District Export Council Appointed position.

EDUCATION

BS in marketing management, New Mexico State University

AFFILIATIONS & RECOGNITION

Association of Commercial Real Estate (past president)

Appointed U.S. Department of Commerce California Inland Empire District Export Council

Member, Counselors of Real Estate, CRE

Member, Society of Industrial and Office Realtors (SIOR)

SELECT CLIENT LIST

Shopoff Realty Investments

BNSF Railways

Industrial Realty Group

Cabazon Band of Cahuilla Indians

Agua Caliente Band of Cahuilla Indians

Mojave Inland Port

Prologis

UP Railroad