



KELLY GADDIS

Senior Vice President

Kelly is a commercial real estate professional specializing in retail, restaurant/hospitality landlord and tenant representation, triple-net leasing, and owner-user and investment property acquisitions. He brings a unique entrepreneurial perspective to Kidder Mathews, with over 10 years of business ownership and seven years of commercial real estate experience. A Washington native, he spent the entirety of his previous 25-year-plus professional career in the Seattle area hospitality industry, and his resume reads like a Zagat guide to top-rated Northwest restaurants.

Having opened 13 restaurants and numerous retail and food-related businesses, Kelly brings a talent to the table that most cannot – years of experience owning and operating businesses. He knows first-hand the challenges, pressures, and typical demands that property and business owners face. This direct knowledge, with his attention to understanding clients’ needs, becomes a strategic service that is at the minimum targeted, relevant, and trusted. Landlords benefit from his understanding of their goals, market assessment, fiscal risks, tenant demographics, and culture. He explores and presents various options that not only meet the financial goals but also align both parties for success and growth. When representing tenants, Kelly ensures that they are fully aware of what they’re pursuing with a sound understanding of business, ownership, financial ability – and therefore, a plan.

Kelly is a natural relationship builder with a diverse spectrum of connections. He is regarded as one of the most passionate, hands-on, hardest-working brokers in the region. He has earned this reputation by investing his time to learn and understand the dynamics that drive the market and the people in it.

Outside of work, Kelly is just that: outside. His propensity and tenacity to learn and overcome difficult objectives have led him to mountaineering. He has successfully summited many of the Cascade peaks including Mount Rainier and most of the Volcanoes. Currently, his sights are set on Mont Blanc and Denali. When he’s not rock climbing, bagging peaks, back-country skiing, teaching at the Seattle Mountaineers, or leisurely paddleboarding down a winding river, he can still be found in local kitchens helping his family of chefs. Kelly’s passion for local food is as infectious as his pursuit to live boldly and honestly. His robust personality has made him a well-known chef/figure and broker in his hometown Seattle.

EXPERIENCE

2018 - 2023 Sr. Vice President, NAI Puget Sound Properties, Bellevue, WA

2017 - 2018 Metropolist Group

2014 - PRESENT Cairn Consulting

SELECT TENANT CLIENTS

Ethan Stowell Restaurants

El Gaucho

Bledsoe Family Winery

Forum Social

Harry's Fine Foods

The Herbfarm Restaurant

Ascend Hospitality

Momiji

Walla Walla Steak Company

Tutta Bella

Eden Hill

Big Max Burger Co.

Due Cucina

City of Kirkland

Northwest Sports Performance and Wellness

Vulcan



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PROFESSIONAL AFFILIATIONS

- MEMBER,** Commercial Brokers Association
- MEMBER,** Seattle Restaurant Alliance
- MEMBER,** James Beard Foundation
- MEMBER,** Washington Hospitality Association
- MEMBER,** International Council of Shopping Centers

RECENT TRANSACTIONS

- BOSA DEVELOPMENT** Tutta Bella SLU at Ren
- ALLEGRA PROPERTIES** El Gaucho on Western
- MAIN STREET PROPERTY GROUP** Ethan Stowell Tavolata Redmond
- NITZE STAGEN** Tutta Bella USDA Kitchen SoDo
- BUILDING PURCHASE** El Gaucho Tacoma
- PORT ANGELES PURCHASE** Yodelin Broth Company USDA Kitchen

SELECT LANDLORD CLIENTS

- Main Street Property Group
- GAW Capital Partners
- Da Li Development
- Allegra Properties
- Limantzakis Properties

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