



PERRY GABUZZI, CCIM

Senior Vice President

Perry Gabuzzi is a senior vice president with Kidder Mathews in Phoenix, Arizona, specializing in healthcare real estate services. Perry partners with Michael Dupuy, senior vice president, Fletcher Perry, senior vice president and Rachael Thompson, vice president. The team represents clients in the leasing, acquisition, and disposition of healthcare real estate. Their platform of services includes new lease negotiations, lease renewal and renegotiation, lease vs. own scenarios, occupancy and operational cost analysis, site evaluation, demographic and market analysis, space planning, and negotiating tenant improvement allowance.

Perry specializes in creating and implementing comprehensive real estate solutions for users of medical and office space. Through his in-depth market knowledge, prompt and detailed communication, aggressive lease negotiation tactics, and detailed financial analysis, Perry is able to achieve significant cost and time savings for his clients.

Perry has a broad range of experience in both tenant and landlord representation for office and medical transactions and is recognized in the industry for his market knowledge, ability to manage and uncover the complexities of transactions, and for providing excellent service while adding maximum value to his clients.

Prior to joining Kidder Mathews, Perry was with Plaza Companies, serving as director and senior vice president of brokerage services. Prior to Plaza Companies, Perry was with Transwestern in Phoenix.

EDUCATION

BS in marketing (sales and sales management), minor in psychology, Arizona State University

AFFILIATIONS & MEMBERSHIPS

CCIM Certified Commercial Investment Member, board member of the Central Arizona Chapter

NAIOP National Association of Industrial and Office Properties member

NAR National Association of Realtors member



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