

ZACH FRANCIS

Executive Vice President, Shareholder

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Zach is an executive vice president and shareholder at Kidder Mathews with extensive commercial real estate success in the Portland Metropolitan area, focusing on industrial properties and investment sales.

Over the past 11+ years Zach has closed nearly 10 million square feet of transactions with a total value in excess of 1 billion dollars, distinguishing himself as an elite broker in Oregon and SW Washington year after year.

Zach is a Kidder Mathews West Coast Top Producer and has received numerous awards and recognition for his work. This transaction volume and intimate knowledge of Portland area industrial properties allows Zach to add tremendous value when representing local and national firms to fulfill their real estate requirements. Zach represents both institutional and local owners as well as buyers and tenants.

Zach and his team distinguish themselves by providing a full service real estate experience, going above and beyond to help clients find the right lending, legal, environmental and property management professionals to assist them with issues that often arise through the course of a real estate transaction. This approach is rare in the brokerage world and helps to provide their clients with unparalleled service from start to finish.

EXPERIENCE

2008 - Present: Kidder Mathews, Portland, Oregon

2006-2008: Cresa Partners Commercial Real Estate, Portland, Oregon

AFFILIATIONS

Commercial Association of Brokers

Commercial Brokers Association

Whitman College Alumni Association

Tau Kappa Epsilon Alumni Association

Habitat for Humanity - Annual Volunteer Coordinator

SPECIALIZING IN

Seller/Landlord Representation

Buyer/Tenant Representation

Investment Sales

1031 Exchanges

AWARDS

2019 Kidder Mathews Big Hitter/Top Producer

2018 Kidder Mathews #1 Producer in the Portland Office

2018 Kidder Mathews Big Hitter/Top Producer

2016 Kidder Mathews Big Hitter/Top Producer

2010 Commercial Association of Realtors Rookie of the Year

2010 Kidder Mathews Rookie of the Year

COSTAR Power Broker for Leasing Transactions

COSTAR Power Broker for Sales

EDUCATION

BS US History, Whitman College

SELECT CLIENT/TRANSACTIONS

Deal Size	Client	Transaction Type	Details
40 AC	Bridge Development	Sale & Lease	Represented Buyer on land acquisition and resulting 652,250 SF Industrial Business Park Development in NE Portland
200,000 SF	Auto Chlor System	Sale & Lease	Represented client on 5 separate industrial and investment acquisitions and multiple leasing assignments throughout the Portland area totaling over \$23 million
80,000 SF	Ederer Investments	Sale	Represented Buyer & Seller on NNN Leased Industrial Investment Sale
196,000 SF	J&D Refrigerated Services/Wymore Transfer	Build-to-Suit	Represented Buyer and Seller on acquisition and development of new cold storage industrial facility in Clackamas County
150,000 SF	Morningside Capital	Sale & Lease	Represented investor on 10 separate industrial sale acquisitions and multiple leasing assignments throughout the Portland area
69,442 SF	Howell Family Holdings	Sale & Lease	Represented investor in 1031 exchange on acquisition of 3 creative industrial properties in the Portland area totaling over \$12 million
105,000 SF	Lapin Holdings	Sale	Represented buyer on 4 separate acquisition assignments of creative industrial and net leased warehouses in close-in Portland and Lake Oswego totaling over \$8 million
163,669 SF	King Capital Investments	Sale	Represented buyer on 7 separate disposition/acquisition assignments of industrial and flex warehouses totaling over \$15 million
18,150 SF	Multnomah County, Oregon	Lease	Represented Multnomah County Sheriff's Office on new training and classroom facility