

# DREW FRAME, SIOR

Senior Vice President, Shareholder

T 253.722.1433  
C 253.948.7032  
drew.frame@kidder.com



Drew Frame, senior vice president and shareholder, focuses on the commercial office and healthcare market in the Puget Sound region.

Drew's areas of expertise include tenant and landlord representation, as well as investment and owner/user property sales. With his extensive market knowledge and ability to prospect tenants and qualify investment opportunities, he consistently amplifies success for clients.

Since beginning his brokerage career, Drew has completed more than \$650M in transaction volume across over six million square feet of property.

In 2019, he earned Kidder Mathews' coveted Rookie of the Year award as the highest-producing first-year broker companywide. Drew was also awarded the 2021-2022 "Big Hitter" award for finishing the year as one of the firm's top producers.

He holds the prestigious SIOR designation from the Society of Industrial and Office Realtors®, recognizing some of today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists.

## EDUCATION

Drew graduated from Washington State University's Carson School of Business with a Bachelor of the Arts degree in finance.

## REPRESENTATIVE TRANSACTIONS

<b>\$78M</b>	Owner/user acquisition on behalf of BECU - 400,000 SF
<b>\$41.25M</b>	Investment acquisition on behalf of MJR Development - 195,000 SF
<b>\$40M</b>	Investment sale on behalf of BECU - 187,000 SF
<b>\$25.25M</b>	Investment acquisition on behalf of ANCHOR Health - 43,000 SF
<b>\$19M</b>	Investment sale on behalf of BECU - 85,000 SF
<b>\$16.55M</b>	Investment sale on behalf of Transpacific Investments - 115,000 SF
<b>\$15.33M</b>	Investment acquisition on behalf of Interurban Development - 180,000 SF
<b>\$13.1M</b>	Acquisition on behalf of Federal Way School District - 100,000 SF
<b>\$12.85M</b>	Investment acquisition on behalf of MB Real Estate - 78,000 SF
<b>\$12.5M</b>	Investment sale on behalf of PF Financial Services - 93,000 SF
<b>\$11.625M</b>	Owner/user acquisition on behalf of Heritage Bank - 76,000 SF
<b>\$11.5M</b>	Investment acquisition on behalf of Berschauer Group - 50,000 SF

## SELECT CLIENT LIST

- Alco Properties
- American Red Cross
- American Oncology
- Anchor Health Properties
- BECU
- Berschauer Group, Inc
- Builder's Capital
- Brown & Brown Insurance
- Cascade Eye & Skin
- CenturyLink
- Clise Properties
- ColRich
- Commencement Bank
- Digestive Health Specialists
- Federal Way Public Schools
- Fresenius Medical Care
- Harsch Investments
- Healthcare Realty Trust
- Heritage Bank
- J Squared Investments
- LBA Realty

**ADDITIONAL CLIENTS**

LNR Partners	PMB Realty	Stephen C. Grey & Associates
Meridian Investments	Power Property Consultants	Transpacific Investments
MJR Development	Propel Insurance	Unico Properties
Names Family Foundation	Puyallup Dermatology	Washington Gastroenterology
NW Medical Specialties	Puyallup Surgical Consultants	Western Washington Endoscopy Centers
OMNI Properties	Rainier Hematology & Oncology	X2 Capital
Pace Dermatology	Rosen - Harbottle	
Panattoni Development	Rush Companies	
Physicians Realty Trust	Smart Cap Group	

**NOTABLE LEASE TRANSACTIONS**

Total SF	Location	Details
50,000 SF	Tacoma, WA	Represented Propel at 1201 Pacific
46,000 SF	Tacoma, WA	Represented X2Capital in the lease to Multicare at 1313 Broadway
31,000 SF	Olympia, WA	Represented Rush Properties in the lease to Multicare at the Capital Medical Center
30,000 SF	Puyallup, WA	Represented NWMS in the build-to-suit at Meridian Medical Campus
25,000 SF	Tacoma, WA	Represented Washington Gastroenterology in the lease at Allenmore Plaza I & II
22,000 SF	Tacoma, WA	Represented Healthcare Realty in the lease at Tacoma Medical Center
22,000 SF	Federal Way, WA	Represented Rosen - Harbottle in the Consumer Direct lease at ECCP IV
20,000 SF	Puyallup, WA	Represented Builder's Capital in the lease at South Hill Benaroya
15,000 SF	Federal Way, WA	Represented GI Alliance in the lease at The Maplewood Building
15,000 SF	Tacoma, WA	Represented Unico Properties in the lease to New York Life Insurance at 1201 Pacific
13,000 SF	Tacoma, WA	Represented PF Financial in the lease to Northwest Hardwoods at 1313 Broadway
12,500 SF	Longview, WA	Represented Fresenius Kidney Care on their Longview Dialysis Center
12,000 SF	Tacoma, WA	Represented Key Bank in the lease to Trusteed Plans Service at 1101 Pacific Avenue
12,000 SF	Tacoma, WA	Represented Brown & Brown Insurance in the lease at Horizon Pacific Center
11,500 SF	Tacoma, WA	Represented Transpacific in the lease to Kaiser at the Tacoma Mall Office Building
11,000 SF	Tacoma, WA	Represented Heritage Bank in the lease at First American Plaza
7,800 SF	Federal Way, WA	Represented Clearchoice Dental in the lease at The Centre
6,000 SF	Federal Way, WA	Represented Nippon Dynaware in the lease at East Campus Corporate Park I