



# ROBERT FLETCHER

**First Vice President, Shareholder**

Robert Fletcher is a first vice president with Kidder Mathews and is a member of the firms' religious & educational facilities group. Robert specializes in assisting faith-based non-profit institutions with the unique challenges of dispositions, acquisitions, leasing, and the generation of additional income for religious facilities. Robert also serves as a valuable partner for religious organizations by educating religious leaders on the aspects of special use real estate including financial, zoning, conditional use permits, and guidance through relocation transitions or expansion.

Robert works closely with Eric Knowles leveraging over 25 years of experience and expertise providing creative solutions that meet the needs of today's challenging demands. In addition to property acquisition and disposition, the religious & educational facilities group at Kidder Mathews specializes in providing religious leaders and institutions the following analysis, guidance and counsel:

**ANALYZING** space needs

**CREATING** unrelated business income

**HIGHEST** and best use

**CONVENTIONAL**, private and creative financing alternatives

**DEVELOPING** creative acquisition proposals

### EDUCATION

**MBA**, Marketing/Finance, National University

**BS**, Marketing, University of Alabama

### SIGNIFICANT ASSIGNMENTS

Roman Catholic Church San Diego Diocese

California Southern Baptist Convention

Roman Catholic Church - Orange County Diocese

**PHASING** in growth plans

**SITE ASSESSMENT** analysis

**BIG BOX** conversions

**INDUSTRY PRO FORMA** guidelines

**CONSTRUCTION**, property and asset management

United Methodist Church

Episcopal Diocese

Christian Missionary Alliance

Christian Church (Disciples of Christ) - Pacific Southwest District



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