

MICHAEL DUPUY

Executive Vice President, Shareholder

T 602.513.5123
C 602.882.1337
michael.dupuy@kidder.com



Michael Dupuy is an executive vice president with Kidder Mathews in Phoenix, Arizona, specializing in healthcare real estate services. Michael partners with Fletcher Perry, Rachael Thompson, Perry Gabuzzi, and Chad Sutton. The team represents clients in the leasing, acquisition, and disposition of healthcare real estate. Their platform of services includes, new lease negotiations, lease renewal and renegotiation, lease vs. own scenarios, occupancy and operational cost analysis, site evaluation, demographic and market analysis, space planning, and negotiating tenant improvement allowance.

Michael combines his comprehensive knowledge of the healthcare profession with extensive real estate experience to optimize the value of clients' commercial real estate leases and purchases. He develops aggressive real estate strategies to ensure clients benefit from lower occupancy and real estate costs. Michael's expert guidance, market knowledge, and negotiation skills help clients achieve their long-term real estate goals.

Michael and the team are committed to providing clients with the detailed analysis needed to help them make strategic real estate decisions for their businesses.

EDUCATION

BA in Political Science from the University of Arizona

BUSINESS BACKGROUND

Prior to joining Kidder Mathews, Michael was an associate vice president with Colliers International, and a member of Colliers International's Healthcare Services Group. Michael was a senior associate with GBC Investment Realty in Phoenix, partnering with Fletcher Perry. The team specialized in tenant representation for office and healthcare-related users.

Michael began his commercial real estate career with The Plaza Companies, the largest Arizona-based developer of medical and healthcare-related properties.

PROFESSIONAL ACCOMPLISHMENTS

Influencers in Healthcare Real Estate - GlobeSt. Real Estate Forum, 2022

Ranked #1 Healthcare Brokerage Team in Ranking Arizona, 2015

Best of NAIOP Healthcare Broker of the Year Nomination, 2015

Best of NAIOP Healthcare Broker of the Year Nomination, 2014

Best of NAIOP Healthcare Broker of the Year Nomination, 2013

Recognized as "The Future of Real Estate" in Commercial Executive Magazine 2011

TEAM'S REPRESENTATIVE CLIENTS

Advanced Surgical Associates, Ltd.

American Dental Partners

Anchor Health Properties

Arizona Arthritis & Rheumatology Associates, PC

Arizona Center for Hand Surgery, PC

Arizona Center for Neurosurgery

Arizona Kidney Disease and Hypertension Centers (AKDHC)

Arizona Sinus & ENT Associates

Arizona Skincare Physicians, PLC

Arizona Spine and Pain Specialists, LLC

ArroyoBel Asset Advisors LLC

AZPerio

Biltmore Cardiology, PLLC

Bloom Reproductive Institute, PLLC

COMMUNITY INVOLVEMENT

Volunteer, St. Vincent DePaul, an international non-profit organization dedicated to serving the poor

Member, Phoenix Children's Hospital Charity Golf Committee

Emerging Leader, Phoenix Children's Hospital, a select group of professionals dedicating to advancing the Hospital's mission through community engagement and philanthropy

ADDITIONAL CLIENTS

Camelback Healthcare

Center for Physical Medicine and Rehabilitation

Central Valley Surgeons

Children's Medical Group, Ltd.

Comprehensive Pain Specialists

CypressWest Partners

Doctors Outpatient Surgical Centers, LLC

Dustin Karren, DMD

Family Care Connections, LLC

Healthcare Realty Trust

Heart & Vascular Center of Arizona

HonorHealth

IASIS Healthcare

Ideal Physical Therapy

Janet Whirlow, MD

Lillibridge

Linda Austin, MD

Macias Otology, PC.

Mark Fleming, DMD

MB Real Estate

Montana Avenue Capital

Nationwide Realty Investors

Neighborhood Outreach Access to Health

Palo Verde Hematology Oncology, Ltd.

Paradise Valley Medical Clinic, PC

Phoenix Heart

Phoenix Spine Surgery Center

Physicians Group of America, Inc.

Prosthetic Orthotic Associates

R. Jay Standerfer, MD

Recovery Innovations

Sherwin Optical, LLC

Sonoran Spine Center

Southwest Medical Associates

Steingart Orthopedics, P.C.

Succeed Physical Therapy & Wellness

Sun Life Family Health Center

The EAR Foundation

Twin Pediatrics

Valley Anesthesiology Consultants, Ltd.

Welltower

Whiteboard Development Co.

Woodside Health