

JAMES DUNCAN, SIOR

Executive Vice President

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James Duncan specializes in industrial, office, life sciences and R&D properties throughout San Diego County.

James has negotiated sales and lease transactions totaling over 14 million square feet for a consideration over \$2 billion. Prior to joining Kidder Mathews in 2015, James worked with Cushman & Wakefield/Burnham Real Estate for 16 years.

EDUCATION

Bachelor of Science degree in business administration, with emphasis in real estate, San Diego State University

Bachelor of Arts degree in psychology, San Diego State University

PROFESSIONAL ACHIEVEMENTS

2017-2018

TOP TEN SOUTHWEST PRODUCER

2020-2022

TOP TEN SOUTHWEST PRODUCER

SIGNIFICANT ASSIGNMENTS

Year	Project	Achievement	SF
2020	Vantage Point	Completed the largest industrial lease in San Diego County history in a speculative project	534,000 SF
2021	Kearny Mesa Logistics Center	Completed the second largest industrial lease in San Diego County history in a speculative project	299,000 SF
2024	Ridgeview Industrial Park	Completed \$180,000,000 industrial park sale, the largest of its kind in San Diego County History	702,000 SF

AFFILIATIONS

Member - Society of Industrial & Office Realtors (SIOR)

2023 & 2024 Secretary/Treasurer - SIOR, San Diego Chapter

Member - NAIOP Commercial Real Estate Development Association

Member - Industrial Asset Management Council