



TIM DULANY

Senior Vice President

Tim Dulany is a senior vice president with Kidder Mathews, specializing in seniors housing, healthcare and office services. He represents sellers, landlords, developers, buyers and tenants in sales, acquisitions and leasing. His clients include private equity firms, institutional REITs, developers, individual tenants and landlords.

Tim is an expert in the full spectrum of facilities for seniors housing, healthcare, including independent and assisted living, memory care, hospice, skilled nursing, hospitals, behavioral health and substance abuse, and single- and multi-tenant medical and office buildings. Tim’s clients benefit from a full-service platform designed to address the specific and varied needs of the seniors housing and healthcare markets.

Tim’s in-depth expertise encompasses all aspects of seniors housing, healthcare, office properties and development. In addition to sales and leasing, services include site selection and assessment, feasibility studies, financial modeling, debt and equity sourcing, strategic planning, valuation advisory, demographic analysis, construction, and portfolio management.

Tim focuses on the big picture and end goals for clients. As Tim puts it, “I don’t get stuck in the weeds or suffer from the paralysis of analysis. Instead, I concentrate on making successful deals for his clients.”

Tim has remained a top 25% producer for all his prior companies and attributes his success from his dedication and trust with clients and his relentless work ethic. He is a highly respected professional, with more than 28 years of seniors housing, healthcare and office real estate experience. He began his career in 1994 with the Colliers Minnesota office, before moving to Phoenix in 1997. Prior to joining Kidder Mathews, Tim was with Colliers since 2009. Prior to being with Colliers, Tim was the owner and associate broker of Landmark TCN, a commercial real estate brokerage firm in Phoenix. Prior companies include NAI Horizon Tower Realty/GSIC REIT and Grubb & Ellis.

AFFILIATIONS & AWARDS

INFLUENCER Globe St Real Estate Forum - Senior Housing Expert

PANELIST National Investment Center for Senior Housing and Care

PANELIST & MODERATOR Interface Seniors Housing West

EDUCATION

BS community and regional planning, Iowa State University

REAL ESTATE Sales Associate License Minnesota - 1994

REAL ESTATE Sales Associate License Arizona - 1997

REAL ESTATE Broker Associate License Arizona - 2005



SELECT CLIENT LIST

- Amedisys, Inc
- American Care Concepts
- Banfield Properties, Inc.
- Bee Hive Senior Living
- Brightwater Senior Living
- Bruckal Senior Living
- Cadence Senior Living
- Comprehensive Family
- Foothills Sports Medicine
- Gateway Pediatrics
- Global Senior Housing
- Healthcare Trust America
- Link Senior Living
- Ocotillo Family Medicine
- Paradigm Hospitals
- Prevarian Senior Living
- Ridgeline Senior Living
- RJ Dev/Koelsch Senior Communities
- Seniors Choice
- Stellar Senior Living
- Sun Behavioral Health
- Universal Health Services



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