



STEVE DIVNEY, JD, MBA

Executive Vice President, Shareholder

Steve represents a variety of buyers, sellers, owners, and tenants in the Bay Area's commercial property market. Residential and office developers look to Steve and his team for advice and creative solutions for new projects or for assembling properties for purchase and subsequent development. Steve's extensive experience serving the City of San Carlos at the local level gives him a unique advantage in helping his clients navigate government-regulated matters to achieve their ownership and financial goals, especially within the transit-oriented corridors and downtown centers up and down the Peninsula. Steve works closely with his partners, Brett Weber and John McLellan, to ensure that all of their clients receive creative, thoughtful and valuable service to meet client objectives and to achieve successful outcomes. With well over 60 years of combined Bay Area commercial property leasing, sale, and development transaction experience, Steve and his team strive to unlock value for their clients using novel strategies, disciplined processes, and creative ideas.

When Steve is not working on deals, he enjoys golfing, cycling, reading, and volunteering on local non-profit boards.

AFFILIATIONS & MEMBERSHIPS

MEMBER California State Bar Association

MEMBER San Carlos Chamber of Commerce

MEMBER Rotary International

EDUCATION

JD Santa Clara University School of Law,

MBA Pepperdine University

BS Aerospace Engineering, University of Notre Dame

COMMUNITY AND BOARD AFFILIATIONS

San Mateo Credit Union Board of Directors (2019-Present)

San Carlos Development Corporation President & Board Member (2014-Present)

San Carlos Parks & Recreation Foundation President & Board Member (2009-Present)

San Carlos Rotary Club (2008-2021)

San Carlos Chamber of Commerce President & Board Member (2011-2017)

San Carlos Planning Commissioner (2003-2012)

SELECT CLIENT LIST

Black Mountain Properties

California Society of CPAs

Kelly Moore Paints

Deputy Sheriff's Association of San Mateo County

Fletcher Jones Automotive Group

Fore Property Company

PGIM, Inc., formerly Prudential Investment Management

Windy Hill Property Ventures



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COMMUNITY AND BOARD AFFILIATIONS (CONT)

Boy Scouts of America, Pacific Skyline Council Endowment Committee (2009-2010)

St. Charles School Advisory Board (2007-2009)

St. Charles Church Fall Festival Co-Chair (2002-2008)

San Carlos Parks and Recreation Commission (Past Member)

PROFESSIONAL RECOGNITION

Irvine Company Broker of the Year (2021)

AREAS OF EXPERTISE

LAND marketing

LAND sales

LEASE advisory

MIXED-USE properties

PLANNING

RESIDENTIAL development sales

TRANSIT oriented development

SPECIALIZATION

OFFICE

INDUSTRIAL

LAND

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