

JAY DICK

Associate Vice President

T 858.369.3048
C 858.229.2868
jay.dick@kidder.com
LIC N° 01939136



Jay Dick is a 10-year veteran of the commercial real estate finance industry.

After graduating college in 2010, he worked as an associate at Coseo Properties Inc., assisting in the acquisition, renovation, and sale of distressed single-family homes. He joined his father, Jamie Dick, in 2012 at Newmark Realty Capital (now Gantry) and has focused on the placement of commercial mortgages for all commercial asset classes. Together with his father, he has helped place approximately \$650 million in debt for his clients.

Jay enjoys spending time his free time at live music events, and is an avid cyclist.

EDUCATION

Bachelor of ARTS, University of Colorado

REPRESENTATIVE TRANSACTIONS

| | |
|---------|--|
| \$23.1M | Allred Corporate Center, Office Refinance, Lake Forest, CA |
| \$20.3M | Fightertown Apts, Apartment Acquisition, San Diego, CA |
| \$19.8M | San Miguel Ranch, Retail Acquisition, Chula Vista, CA |
| \$17.6M | Cosmopolitan, Land Acquisition, San Diego, CA |
| \$17.1M | Martin Furniture, Industrial Refinance, San Diego, CA |
| \$16.5M | Rancho Bernardo Plaza, Retail Refinance, San Diego, CA |
| \$14.0M | Tempe Square, Retail Acquisition, Tempe, AZ |
| \$14.0M | Verizon Wireless, Office Acquisition, Phoenix, AZ |
| \$13.8M | Kyrene Village, Retail Refinance, Chandler, AZ |
| \$13.7M | Mesa Medical Office, Office Construction, Los Alamitos, CA |
| \$11.7M | Prescott Industrial, Industrial Acquisition, Oceanside, CA |
| \$11.2M | Kelly Corporate Center, Office Refinance, Carlsbad, CA |
| \$11.0M | Playa Blanca Apts, Apartments Refinance, San Diego, CA |

REPRESENTATIVE TRANSACTIONS

\$135M

PINNACLE ON THE PARK
APT, TAKE OUT PERMANENT
SAN DIEGO, CA

\$83M

FBI HAWAII,
CONSTRUCTION /
PERMANENT,
HONOLULU, HI

\$76.9M

SCRIPPS MONARCH
CONDOS, ACQUISITION
CONVERSION,
SAN DIEGO, CA

\$43.5M

MERIDIAN PLAZA
OFFICE CONSTRUCTION
SACRAMENTO, CA

\$26.6M

CARLSBAD HILTON
HOTEL REFINANCE
CARLSBAD, CA

\$23.1M

CHANDLER OFFICE PARK
OFFICE CONSTRUCTION
PHOENIX, AZ