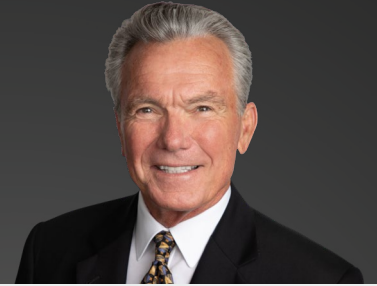


# JAMES M. DICK

Senior Vice President

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A 40+ year veteran of the commercial real estate finance industry, Jamie spent the first 20 years in various positions of loan production and management in the banking industry. Banks included HomeFed Bank of San Diego, Fleet Bank of Boston, and Mellon Bank of New York City. In 2001, Jamie began his mortgage banking career spending the next eight years with Burnham Real Estate of San Diego as a senior director of the Real Estate Finance Group. Beginning in 2009 he joined the San Francisco based mortgage banking firm of Newmark Realty Capital as the manager of its San Diego office and was in this position for seven years, until joining Kidder Mathews in 2016. During Jamie’s 18 year mortgage banking career, he has originated financing for borrower clients through banks, life insurance companies, CMBS lenders, pension funds, Fannie Mae & Freddie Mac, as well as numerous private lenders and investors.

Jamie is an active member of the Urban Land Institute, California Mortgage Bankers Association, NAIOP, ICSC and the San Diego County Apartment Association. He also provides expert witness testimony regarding commercial real estate finance.

## EDUCATION

Bachelor of Science, Attending both the University of Washington and San Diego State University, Jamie graduated with a degree in finance, with a minor in accounting.

## REPRESENTATIVE TRANSACTIONS

\$23.1M	Allred Corporate Center, Office Refinance, Lake Forest, CA
\$20.3M	Fightertown Apts, Apartment Acquisition, San Diego, CA
\$19.8M	San Miguel Ranch, Retail Acquisition, Chula Vista, CA
\$17.6M	Cosmopolitan, Land Acquisition, San Diego, CA
\$17.1M	Martin Furniture, Industrial Refinance, San Diego, CA
\$16.5M	Rancho Bernardo Plaza, Retail Refinance, San Diego, CA
\$14.0M	Tempe Square, Retail Acquisition, Tempe, AZ
\$14.0M	Verizon Wireless, Office Acquisition, Phoenix, AZ
\$13.8M	Kyrene Village, Retail Refinance, Chandler, AZ
\$13.7M	Mesa Medical Office, Office Construction, Los Alamitos, CA
\$11.7M	Prescott Industrial, Industrial Acquisition, Oceanside, CA
\$11.2M	Kelly Corporate Center, Office Refinance, Carlsbad, CA
\$11.0M	Playa Blanca Apts, Apartments Refinance, San Diego, CA

## REPRESENTATIVE TRANSACTIONS

**\$135M**

PINNACLE ON THE PARK  
 APT, TAKE OUT PERMANENT  
 SAN DIEGO, CA

**\$83M**

FBI HAWAII,  
 CONSTRUCTION /  
 PERMANENT,  
 HONOLULU, HI

**\$76.9M**

SCRIPPS MONARCH  
 CONDOS, ACQUISITION  
 CONVERSION,  
 SAN DIEGO, CA

**\$43.5M**

MERIDIAN PLAZA  
 OFFICE CONSTRUCTION  
 SACRAMENTO, CA

**\$26.6M**

CARLSBAD HILTON  
 HOTEL REFINANCE  
 CARLSBAD, CA

**\$23.1M**

CHANDLER OFFICE PARK  
 OFFICE CONSTRUCTION  
 PHOENIX, AZ