



RICK DANIS

Senior Vice President

Rick joined Kidder Mathews in 2021 as a senior vice president and capital markets specialist focusing exclusively on the sale of industrial/commercial investment property.

Prior to joining the firm, he worked at Cushman & Wakefield for 20 years where he earned multiple accolades for his performance, including top producer awards on both regional and national bases. Rick was elected to, and served on the board of directors at Cassidy Turley during its private-ownership period prior to the firm being rolled up into the global firm of Cushman & Wakefield. Before Cushman, Rick served as vice president of the multifamily brokerage firm Hendricks & Partners, now known as Berkadia. While with Hendricks, Rick acted in a brokerage capacity while helping expand the firm’s footprint from two offices to over 20 throughout the nation. Rick started his career with CBRE, then known as CB Commercial upon graduating from Arizona State University. He worked for the firm from 1989 through 1996.

He is married with two adult children as well as four grandchildren and resides in Scottsdale, Arizona.

EDUCATION

BS in Finance, Arizona State University

CAREER HIGHLIGHTS

- ±500 Investment sales, owner/user sales, leases, land sales
- ±16M Total SF
- ±\$1.2B Total consideration

NOTABLE SALE TRANSACTIONS

\$22.5M	Seventy5 Business Park	222,396 SF
\$16.4M	North Hayden Commerce Center	103,517 SF
\$36.2M	Avondale Commerce Center	590,136 SF
\$14.9M	Roosevelt Business Park	222,335 SF
\$18.6M	Go Daddy	180,480 SF
\$16.2M	La Curvata	177,173 SF
\$31.2M	Airport Business Center	268,526 SF
\$15.6M	3930 E Watkins Road	101,932 SF
\$16.5M	Canyon State Oil Portfolio	157,713 SF
\$8M	FedEx	113,920 SF
\$8.4M	Cox Communications	40,720 SF



SELECT CLIENT LIST

- iStar Financial
- JPMorgan Chase
- Rockpoint Group
- Sunbelt Holdings
- Colony Capital
- DCT Industrial (Prologis)
- G.W. Williams Co.
- Principal Financial Group
- Silagi Development
- Starboard Realty Partners
- VJ Properties
- WLA Investments
- City of Phoenix
- Orsett Properties
- GE Capital
- Koll
- Lehman Brothers
- Bank of Arizona
- BOK Financial
- Marquette Financial
- National Bank of Kansas City
- Nationwide Vision
- Naumann Hobbs
- Pacific Western Bank



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