



C.J. COLLINS

Senior Vice President

C.J. Collins specializes in industrial and office properties, with a niche in food related real estate, representing both buyers and sellers, lessees and lessors, throughout the Central and South Bay markets. With over 13 years in commercial real estate and development experience, C.J. Collins' institutional knowledge of industrial and commercial real estate, has established him as a leader in the Southern California commercial real estate marketplace.

Prior to joining Kidder Mathews, C.J. spent five years with Voit Real Estate Services in their South Bay office. Before that, C.J. was the regional vice president of sales for Steadfast Capital Markets (REIT) in the Midwest, raising over \$53M for the real estate fund. As well as, T.C. Collins and Associates covering the Greater Los Angeles and Orange County markets serving as a leasing coordinator, project manager and superintendent of construction.

C.J.'s rich knowledge of all facets of the real estate business, and large scale experience in funding and sales experience, make him an all-encompassing real estate professional.

NOTABLE TRANSACTIONS

LOCAL ROOTS, VERNON - 125,862 SF

GUARDIAN LIFE INSURANCE CO. (MULTIPLE TRANSACTIONS) - 120,000 SF

HOLLAND FLOWER MARKET, COMMERCE - 63,175 SF

ACTION GYPSUM SUPPLY, CARSON - 53,699 SF

DICARLO SEAFOOD, LONG BEACH - 53,143 SF

CAL SIERRA EXPRESS, COMPTON - 41,075 SF

JBRAND, INC., LOS ANGELES (OFFICE HQ, ROW DTLA) - 29,095 SF

EDUCATION

University of Arizona- major in Regional Development and a minor in Business Administration

Universidad del Pais Vasco - San Sebastian, Spain

AFFILIATIONS

MEMBER - NAIOP

NAIOP YPG - class of 2016-2017

PROVISORS MEMBER - Pacific Beach Corridor 1, 2017-current

SKIPPER BOARD CHAIRMAN - Newport Harbor Yacht Club, 2017-2018



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