

# GARY COHEN

Senior Vice President

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*Gary Cohen is a Senior Vice President at Kidder Mathews with a primary focus on investment and land sales. He is well-equipped with an understanding of market trends within the San Francisco Bay Area, property valuation, and the intricacy of negotiation.*

Gary Cohen specializes in investment and land sales across the Bay Area, working closely with landowners, developers, and investors. Gary has devoted a considerable amount of time partnering with San Francisco City agencies and the non-profit community, counseling them on various real estate matters and procuring properties on their behalf.

With more than 40 years of experience, Gary has earned a well-deserved reputation for handling complex transactions and is well respected among his colleagues and clients. He joined Kidder Mathews in 2020 after spending 28+ years at TRI Commercial, where he consistently distinguished himself as top producer.

Gary has also been a developer in San Francisco for 30 years, having acquired land, entitled, and sold developments consisting of 300+ units. His San Francisco development knowledge gives him a real leg up over other broker/agents, giving his clients a significant advantage.

Gary is passionate about giving back to his community, leading the way with commercial endeavors that empower neighborhoods and philanthropic initiatives to raise money for the disadvantaged. His ongoing support on behalf of non-profit affordable housing developer, the Tenderloin Neighborhood Development Corporation; raising significant funds and dogged five-year quest to acquire 500 Turk Street, is a perfect example of Gary's tenacity and community focused approach.

**REPRESENTATIVE TRANSACTIONS**

<b>16.8 Ac</b>	2 Ward St Larkspur, CA	Land, market rate residential, 91 luxury homes, institutional purchase
<b>3.36 Ac</b>	1601 Mariposa St San Francisco, CA	Land, market rate residential, 5 parcel assemblage, 299 units & 9,000 SF commercial, institutional purchase
<b>1.84 Ac</b>	Point Martin Daly City, CA	Land, market rate residential, 16 single family homes
<b>±35,714 SF</b>	1515 S Van Ness Ave San Francisco, CA	Land, affordable housing, 160 units, City of San Francisco purchase
<b>±30,422 SF</b>	1234 Great Highway San Francisco, CA	Motel land, affordable housing, 200 units Senior, non-profit purchase
<b>±29,047 SF</b>	1990 Folsom Street San Francisco, CA	Land, affordable housing, 143 units, non-profit purchase
<b>±18,900 SF</b>	500 Turk Street San Francisco, CA	Land, affordable housing, 126 units, non-profit purchase
<b>±16,750 SF</b>	4200 Geary Blvd San Francisco, CA	Mortuary land, senior affordable housing, 100+ units, non-profit purchase
<b>±15,538 SF</b>	833 Bryant St San Francisco, CA	Land, affordable homeless housing, 140 units, non-profit purchase
<b>±14,250 SF</b>	490 S Van Ness Ave San Francisco, CA	Land, affordable housing, 72 unit entitled development, City of San Francisco purchase
<b>±11,681 SF</b>	1939 Market St San Francisco, CA	Land, affordable senior housing, 100+ units, City of San Francisco purchase
<b>±10,750 SF</b>	3595 Taraval Ave San Francisco, CA	Church land, market rate residential
<b>±6,567 SF</b>	3620 Cesar Chavez San Francisco, CA	Land, market rate residential, 24 entitled units, Gary Cohen developer, local developer purchase
<b>86 Units</b>	270 Turk Street San Francisco, CA	Apartments, preserve affordable housing, non-profit purchase