

TODD CLARKE

**Executive Vice President,
Managing Director, Shareholder,
KM Board Member**

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Todd, a shareholder of Kidder Mathews, specializes in industrial sales and leasing in Pierce County. Prior to his association with Kidder Mathews, he worked for Cushman & Wakefield in industrial/office sales and leasing. Todd has completed commercial real estate transactions in excess of 53,875,000 square feet of buildings, and sold over 1,325 acres of land with a transaction volume of over \$10.15 billion dollars. He has a proven track record working with extremely complex transactions, demonstrated by multiple build-to-suit projects, sale/leaseback, and assemblage transactions. Todd is consistently a top producer, and between 2001 and 2024 has been the number one producer for the firm twelve times.

EDUCATION

BA in business administration - finance, University of Washington

PROFESSIONAL/CIVIC AFFILIATIONS

Licensed Washington real estate broker

Board of Directors, Kidder Mathews

Managing Director, Kidder Mathews, Tacoma office

Member, Washington State Commercial Association of Realtors

Member, Washington State Realtors Communication Committee

Member, Federal Way Chamber of Commerce

Member, Tacoma Chamber of Commerce

Past Board Member, University of Washington Milgard Executive Council

REPRESENTATIVE TRANSACTIONS

Represented Bridge Development in the lease of $\pm 1,026,000$ SF to The Boeing Company on the Bridge I-5 Development with a transaction in excess of \$110,000,000

Panattoni Amazon build-to-suit 20 year lease for a 565,000 SF Amazon sort facility located on 42 acres in the Puyallup Nations Logistics Center

Bridge Development acquisition of 160 acres of industrial land from the BNSF for \$160,000,000 for the Bridge Point Tacoma Development, a 2.6M SF development

SELECT CLIENT LIST

Ashley Furniture

Arkema

Ave55

Blackrock Realty

Bridge Development

Centerpoint Properties

Container Corporation of America

Cooper Tire

Crow Holdings

Federal Express

Federal Way School District

First Industrial Trust

General Services Administration

Highmark Development

IKEA

Jesse Engineering

LaSalle Investments

MetLife

Michaels Stores

REPRESENTATIVE TRANSACTIONS

Panattoni Crowe Holdings acquisition and development of the 711,000 SF Big Freddy Development and sale for \$114,000,000 in Frederickson, WA

Panattoni acquisition of the Covington 18 Development, build-to-suit/Amazon Sort Facility and 15-year lease to Amazon in Maple Valley, WA, and investment sale for \$105,000,000.

Prologis Port of Tacoma acquisition of ±56 acres in the Port of Tacoma and lease up of ±967,000 SF to Samsung Electronics and Ashley Furniture

TA Realty/SeaTac manufacturing represented SeaTac Manufacturing in the ±168,000 SF/\$27,100,000 sale/leaseback in Puyallup, WA

Ashley Furniture acquisition of 67 acres and build-to-suit development agreement with Panattoni for a 1.5 million SF distribution facility

Jesse Engineering \$16,700,000 sale of their 137,500 SF Port of Tacoma manufacturing plant and lease back to Centerpoint Properties

Sound Sleep on \$19,750,000 sale of their 123,000 SF Sumner Facility and lease back to Prologis

Rangar V in the acquisition of 875,000 SF industrial portfolio of two existing buildings and one 351,000 SF build-to-suit in Charleston, South Carolina

ODOM Distribution on the disposition of 105,500 SF building in Fife, WA and the relocation into 228,800 SF, 10-year lease in Kent, WA

Prologis in the acquisition of multiple land sites and new leases on over 600,000 SF in Fife, WA

Rangar in sale of 125,000 SF building for \$14,750,000 & acquisition of 210,000 SF building for \$27,800,000 in Anaheim, CA

Regal/TIAA-CREF in lease renewal for 968,000 SF in Fife, WA

Highmark represented in the sale of 388,000 SF Pacific Coast Corporate Park in Fife, WA for \$34,250,000 to TIAA - CREF

Southern/Wine & Spirits in the acquisition of the 358,000 SF distribution facility in Puyallup, WA

First Industrial Trust acquisition of the land and leasing 460,000 SF in First Park Meridian Campus, Lacey, WA

NUVEEN and CLARION in the sale of Pacific Coast Corporate Park Phase I and II, 895,000 SF, \$58,000,000, Fife, WA

Panattoni in the sale of Rainier Park Industry, 751,000 SF, in Sumner, Washington to LaSalle for \$ 48,000,000

Puget Western in the acquisition of the 120 Meridian Campus and spin off 45 acre sale to First Industrial Development for First Park at Meridian Campus

Rangar West in the sale of 968,000 SF Regal Logistics' Campus to TIAA-CREF for \$63,000,000

Port of Tacoma in multiple assignments, including the 20-acre acquisition of the Wattles Building property for \$10,350,000 and the 101,000 SF Capital Lumber site acquisition for \$4,000,000

ADDITIONAL CLIENTS

Northwest Door	Puget Western	Sound Sleep
NUVEEN	Rangar West	Southern Wine & Spirits
Odom Corporation	Regal Logistics	SSA
Omni Properties	RREEF	Stockbridge
Panattoni	Safeway	Stryder LLC
PCCP	Sealand	TA Reality
Port of Tacoma	SeaTac Packaging	Tacoma Public Utility
Prologis	Simpson Investments	US Bankruptcy Court

REFERENCES



PANATTONI®

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