

ELIZABETH CLARK

Senior Vice President

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Elizabeth Clark, a senior vice president at Kidder Mathews, prides herself on aggressively representing buyers and sellers of retail, office, industrial, and multifamily real estate transactions with a commitment to achieving superior outcomes. Elizabeth represents families, small investors, private equity owner-users, and institutional investors, with asset requirements ranging from \$5-\$20 million.

Elizabeth began her commercial real estate career at Marcus & Millichap, where she served as an associate in the West Los Angeles office. Her experience was formed by the recession years of 2007-2009 and an emphasis on a careful 2010. She was ranked among Real Estate Forum's "50 under 40" in the nation for 2016, and in 2017, she ranked among the top five commercial brokers in transaction volume in Los Angeles, posting 35 transactions for the calendar year. Elizabeth's formidable database of the most active buyers and sellers in Los Angeles County provides clients with maximum exposure to their interests and swift and efficient completion of deals. With the support of her team of licensed assistants and coordinators, Elizabeth's ability to identify new opportunities, and apply strategic approaches to valuation and marketing, combined with her problem-solving and negotiating skills, ensure that clients will realize the most value for their position. She continues to represent her many longtime clients and an expanding group of new clients who value her expertise.

Recent prominent transactions of Elizabeth's include the sale of 12431 Rochester Boulevard, a development site in West LA, and 430 N. Maple Drive, a 23-unit apartment building in Beverly Hills. The Rochester Boulevard development site sold for \$7.1 million, and 430 N. Maple Drive sold for an undisclosed price. Her sale of Bank of the West property at 9735 Washington Boulevard in Culver City for \$11.3 million set one of the city's highest sale prices per square foot. Her sale of 1015 Gayley Avenue in Westwood, CA, for \$6.45 million (\$665 PSF) was one of the three highest sales ever achieved for an office building in Westwood. 3818 Dunn Drive, a 9,895-square-foot development site in Culver City, was in receivership and sold for \$505.21 per square foot of land. This sale represented one of the top four highest prices for land ever transacted within a two-mile radius.

EDUCATION

BS in in communications, University of Wisconsin, Madison, WI

AFFILIATIONS

American Industrial Real Estate Association (AIR), member

International Council of Shopping Centers (ICSC), member

Commercial Real Estate Women - Los Angeles (CREW), member

SELECT CLIENT LIST

CIM Group

DLJ Development

Drollinger Properties

Engine Real Estate

HQ Development

Kross Real Estate

Lucent Capital

Ru Co, Inc

Sandstone Properties

Weiner Properties