



BRIAN CLAPP

Senior Vice President, Shareholder

Brian joined Kidder Mathews early in 2003. Brian focuses on office sales and leasing in the greater south Puget Sound markets. Over the last 16 years, Brian has been involved in hundreds of commercial real estate transactions, totaling well over 5 million square feet.

Brian assists tenants/buyers and landlords/sellers with property analysis, and the negotiation process, as it relates to leasing and selling or purchasing properties. Brian is a highly-motivated and responsive professional who prides himself on his follow through and communications skills.

Prior to joining Kidder Mathews, Brian spent 15 years in sales and marketing management in the telecommunications industry working for such organizations as Pacific Northwest Bell, U S WEST, and Advanced Telcom Group (a General Electric Subsidiary).

PROFESSIONAL INVOLVEMENT

Professional involvement includes the Commercial Brokers Association (CBA), Washington State Commercial Association of Realtors (WSCAR), and various courses from the CCIM Institute. Additionally, Brian was awarded the 2004-2005 Kidder Mathews Rookie of the Year for his top production.

RECENT TRANSACTIONS

- 330K S.F.** Leasing of Time Square
- 542K S.F.** Leasing and Sale of SeaTac Office Center
- 173K S.F.** Leasing of Stadium Innovation Center project
- 200K S.F.** Lease-up and sale of Washington Tech Center
- 64K S.F.** Lease-up and sale of Southcenter Place project
- 40K S.F.** Representation of Kiewit Corporation
- 500K S.F.** Leasing and sale of Gateway Corporate Center
- 150K S.F.** Leasing of Oakesdale Center

SELECT CLIENT LIST

- American Life, Inc.
- Farmers Insurance
- Ferguson Construction
- Greenbridge Investment Partners
- Healthcare Realty Trust
- Kiewit Corporation
- Legacy Partners / Steel Wave
- MBK Northwest
- RREEF Real Estate Investments
- ScanlanKemperBard (SKB)
- SEBCO
- Shelby Company



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