



MIKE CIOSEK

Senior Vice President, Shareholder

Mike specializes in the sale, lease and development of industrial and office properties. He is an industry expert in landlord and tenant representation as it relates to investments, acquisitions, build-to-suits and land disposition. Mike's primary submarkets are in the freeway-served markets, including Deer Valley, I-17, Loop 101, Loop 303 and West I-10 corridors.

Prior to joining Kidder Mathews, Mike was a senior vice president at Voit Real Estate Services where he and Eric Bell were consistently named a top producing team in Arizona. As a team, Mike and Eric have sold approximately 50% of the market share of industrial buildings in the Deer Valley submarket in the past seven years.

Mike started his real estate career with Colliers International in 2001 and worked there as a vice president until 2012.

AFFILIATIONS & MEMBERSHIPS

MEMBER, Society of Industrial and Office Realtors (SIOR)

MEMBER, National Association of Industrial and Office Properties (NAIOP)

MEMBER, Urban Land Institute (ULI)

AFFILIATED with Brokers for Kids

EDUCATION

BA from Western Michigan University

CIOSEK / BELL TEAM STATISTICS (FOR 2016)

110 Number of deals in 2016 (28 sales, 82 leases)

700,000+ Total SF

\$75M+ Total consideration

I-17 & 101 Corridors

SELECT CLIENT LIST

Aerostar Aerospace

Oresett Properties

KPB Realty

Twin City Hardware

Salad and Go

Cor-Living

Pristine Auction

Davis Enterprises

Can Flex II, LLP

United Heating & Cooling



T 602.513.5135

C 602.680.0222

mike.ciosek@kidder.com

2525 E Camelback Rd
Suite 210
Phoenix, AZ 85016



NOTABLE SALE TRANSACTIONS

\$10.5M	Deer Valley Industrial	110,000 SF
\$25M	Surprise	300 acres
\$46M	Deer Valley	80 acres
\$15M	Deer Valley	35 acres
\$2.65M	Phoenix	33,200 SF
\$2.35M	Deer Valley	26,840 SF
\$2M	Deer Valley	15,800 SF

NOTABLE LEASE TRANSACTIONS

55,312 SF	Deer Valley	Aerostar Aerospace
54,502 SF	Deer Valley	Oresett Properties
28,765 SF	Deer Valley	KPB Realty
25,000 SF	Phoenix	Twin City Hardware
17,382 SF	Phoenix	Salad and Go

NOTABLE BUILD TO SUITS

101,250 SF	Tolleson	Cor-Living
33,000 SF	Deer Valley	Pristine Auction
78,000 SF	Deer Valley	Davis Enterprises
64,889 SF	Deer Valley	Can Flex II, LLP
20,550 SF	Deer Valley	United Heating & Cooling

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