



# MIKE CIOSEK, SIOR

**Executive Vice President, Shareholder**

Mike Ciosek currently holds the title of executive vice president, designated broker, and shareholder for the Kidder Mathews office in Phoenix. He specializes in the sale, lease, and development of industrial and creative office properties.

The Kidder Mathews Phoenix office was founded in 2016 by Mike along with some of his colleagues. The office started with a total of 9 brokers, and they have worked to grow the office to currently provide for 33 commercial brokers, 5 appraisers, 7 property management professionals and staff.

Mike Ciosek and Eric Bell have worked together as a team for 18+ years and are considered industry experts in landlord, buyer, and tenant representation as it relates to investments, acquisitions, build-to-suits, and land acquisition/disposition. Their primary submarkets are in the Northwest Valley and Deer Valley areas along the I-17, Loop 101, Loop 303, and West I-10 corridors.

Prior to joining Kidder Mathews, Mike served as a senior vice president at Voit Real Estate Services, and Colliers International Phoenix, where he and Eric Bell were consistently named a top producing team in Arizona. As a team, they have sold approximately 50% of all industrial buildings in the Deer Valley submarket.

Mike and Eric have averaged over 100 sale and lease transactions annually from 2016 - 2021. They have completed over 1,000 sale and lease transactions over the course of their career with a total transaction volume of over a billion dollars.

## AFFILIATIONS & MEMBERSHIPS

**VICE PRESIDENT**, Society of Industrial & Office Realtors (SIOR), AZ Chapter

**MEMBER**, National Association of Industrial and Office Properties (NAIOP)

**AFFILIATED** with Brokers for Kids

**BLUE BLAZER SQUADRON**, An Alumni Association that supports men and women of Luke Airforce Base

## AWARDS & ACCOMPLISHMENTS

**BIG HITTER**, Consistently ranked as top revenue producing broker for Kidder Mathews, 2016, 2017, 2019, 2021

**TOP PRODUCER**, Consistently ranked as top revenue producing broker, 2010, 2013, 2014, 2015

**TOP PRODUCING TEAM**, Ranked #2 top producing team in AZ, 2007

**TOP PRODUCING TEAM**, Ranked #1 & #3 top producing team in AZ & U.S., 2006

**NOMINEE**, NAIOP Industrial Broker of the Year, 2017



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## EDUCATION

BA from Western Michigan University

## NOTABLE SALE TRANSACTIONS

<b>\$46M</b>	Deer Valley	80 acres
<b>\$25M</b>	Surprise	300 acres
<b>\$15M</b>	Deer Valley	35 acres
<b>\$10.5M</b>	Deer Valley Industrial	110,000 SF
<b>\$2.65M</b>	Phoenix	33,200 SF
<b>\$2.35M</b>	Deer Valley	26,840 SF
<b>\$2M</b>	Deer Valley	15,800 SF

## NOTABLE LEASE TRANSACTIONS

<b>55,312 SF</b>	Deer Valley	Aerostar Aerospace
<b>54,502 SF</b>	Deer Valley	Oresett Properties
<b>28,765 SF</b>	Deer Valley	KPB Realty
<b>25,000 SF</b>	Phoenix	Twin City Hardware
<b>17,382 SF</b>	Phoenix	Salad and Go

## NOTABLE BUILD TO SUITS

<b>101,250 SF</b>	Tolleson	Cor-Living
<b>78,000 SF</b>	Deer Valley	Davis Enterprises
<b>64,889 SF</b>	Deer Valley	Can Flex II, LLP
<b>33,000 SF</b>	Deer Valley	Pristine Auction
<b>20,550 SF</b>	Deer Valley	United Heating & Cooling

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