

DAVE CARDER

Senior Vice President,
Shareholder

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Dave Carder joined Kidder Mathews in 2023 and has over 29 years of experience working with tenants and landlords to facilitate leases, acquisitions, and sales of office properties in Greater Phoenix.

He has successfully completed sales and leases totaling more than 15 million square feet with a transaction volume of more than \$1.3 billion.

Dave specializes in cash flow and pro forma analysis for leases and investments, rehabilitation projects, and new building developments. He also conducts occupancy and replacement cost analyses and sale-versus-lease comparisons to evaluate users' future real estate needs. He utilizes market, demographic and regional data to provide his clients with the most up-to-date information concerning the real estate market locally and nationally. Over his career, he has accumulated a diverse resume of leases, investment sales, build-to-suits, speculative developments, land sales, and master-planned business park development.

Before joining Kidder Mathews, Dave served as Managing Director at Cushman & Wakefield's Phoenix office for six years. Prior to joining C&W, he was with CBRE where he began his career in 1996 after graduating from Stanford University.

Dave is an active member of the Scottsdale Charros and National Association of Industrial and Office Properties (NAIOP) and has served on the board of the Arizona Chapter. He is a past board member of the Phoenix Diocesan School,

Life Development Institute, and Certified Commercial Investment Member's (CCIM) Central Arizona Chapter, and past president of the Executive Council Charities.

EDUCATION

Dave graduated from Stanford University in Palo Alto, California, with a Bachelor of Science degree in Psychology & Sociology and was a Division 1, Pac-12 football scholar-athlete.

SELECT SIGNIFICANT ASSIGNMENTS

- 2.8M SF** Continum - Business Park Development
- 1M SF** Allred Cotton Center - Business Park Development
- 604K SF** Riverside Business Center - Sale
- 512K SF** 2501 South Price Road - Sale
- 330K SF** ULTA Cosmetics - Lease
- 165K SF** Progressive Insurance - Lease
- 165K SF** Nationstar Mortgage - Lease
- 164K SF** Verizon Wireless - Lease
- 132K SF** Motorola - Lease
- 115K SF** Pacific Premier Bank HQ
- 125K SF** General Dynamics - Lease

PARTIAL CLIENT LIST

- Accel
- Arizona State University
- Bank of America
- B.H. Properties
- Blackrock
- Bow River Capital
- General Dynamics
- Harvard Investments
- Hines
- Invesco
- Lincoln Financial
- Lincoln Property Company
- The Muller Company
- OnTrac
- Opus West
- Pacific Premier Bank
- RREEF
- Ryan Companies
- Schuff Steel
- Verizon Wireless