

# JIMMY CACHO

Vice President

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*Jimmy has over a decade years of brokerage expertise, specializing in representing tenants and landlords in Silicon Valley, focusing on office/R&D lease and sale transactions.*

His clients include technology, life science, and medical device tenants ranging from start-ups to publicly traded companies.

Prior to brokerage, Jimmy worked as the market research coordinator for the firm's Redwood Shores and Silicon Valley offices. Working closely with brokers, he performed in depth lease and market analysis and was responsible for producing the quarterly office, R&D, and industrial market reports for those markets.

## SIGNIFICANT TRANSACTIONS

| Total SF    | Client                                 | Location          |
|-------------|--|-------------------|
| 241,000 SF  | Synaptics                              | San Jose, CA      |
| 126, 219 SF | Intersil                               | Milpitas, CA      |
| 112,000 SF  | Q-Bay Silicon Valley Innovation Center | San Jose, CA      |
| 80,000 SF   | South Bay Development                  | San Jose, CA      |
| 78,645 SF   | Orchard Partners                       | Santa Clara, CA   |
| 51,000 SF   | Amprius                                | Fremont, CA       |
| 50,148 SF   | ViewRay, Inc                           | Mountain View, CA |
| 45,000 SF   | Shifamed                               | Los Gatos, CA     |
| 35,424 SF   | Aquantia Corporation                   | San Jose, CA      |
| 35,000 SF   | Benvenue Medical                       | Santa Clara, CA   |
| 25,300 SF   | Outset Medical                         | San Jose, CA      |
| 20,626 SF   | Pericom Semiconductor                  | Milpitas, CA      |
| 20,480 SF   | Gener8                                 | Sunnyvale, CA     |
| 18,674 SF   | Route 92 Medical                       | San Mateo, CA     |
| 18,100 SF   | IGM Biosciences                        | Mountain View, CA |
| 17,000 SF   | Insilixa                               | Sunnyvale, CA     |
| 15,300 SF   | Energous Corporation                   | San Jose, CA      |
| 14,318 SF   | Verb Surgical                          | Palo Alto, CA     |

## EDUCATION

Jimmy completed his undergraduate studies at Santa Clara University, with a degree in finance. While attending school, he was a member and captain of the Division 1 Santa Clara University Men's Golf Team.