



ERIC H. BLUESTEIN, CCIM

Executive Vice President, Shareholder

Eric H. Bluestein brings over 20 years of expertise in sales and leadership positions to Kidder Mathews. Eric maintains strong client relationships by creating a strategic vision for their short and long-term real estate needs and by capitalizing on current market conditions in order to reduce occupancy costs. At Kidder Mathews, Eric represents tenants and landlords in the life sciences and technology sectors, as well as advising clients on making sound financial leased investment decisions. Eric is one of the key partners in Kidder Mathews' China Services Group representing dozens of tenants, landlords, and investors who are engaging in the Bay Area real estate market and are seeking a clear and seamless entry into the market.

Prior to joining Kidder Mathews, Eric was a member of the Northern California Corporate Advisory Services team at UGL-Equis Corporation, where he specialized in global and national tenant representation real estate services and prior to that, VP of sales for a prominent internet travel company.

EDUCATION & CREDENTIALS

CCIM INSTITUTE DESIGNATION, Eric H. Bluestein has earned his CCIM Institute Designation (Certified Commercial Investment Member) as a real estate investment specialist.

BOARD OF TRUSTEES, Charles Armstrong School

BA in history from the University of Wisconsin-Madison, with a certificate in environmental studies.

SELECT PROJECT EXPERIENCE

EXELIXIS in its relocation from South San Francisco to Alameda into a 130,000 SF campus, and prior to this, assisted in the subleasing of over 200,000 SF of laboratory and office space in South San Francisco.

NEURALINK in the leasing of a 48,240 SF facility in Fremont

MADISON REED in numerous leasing assignments since its inception, and most recently leasing 13,500 SF at 430 Shotwell in San Francisco.

BAYER HEALTHCARE in the sale of its 355,000 SF, 53 acre, campus in Richmond, CA.

GRAIL in the leasing of 72,000 SF in Menlo Park.

NIO in the leasing of 85,017 SF at 3200 North First Street, San Jose for its North America R&D Center.

STATE GRID CORPORATION OF CHINA in its acquisition of a 95,550 SF building at 250 W. Tasman in San Jose for approximately \$37,000,000.

TENANT REP LIST

Arsenal Biosciences

23andMe

Ascendis Pharma

Bayer Healthcare

Bristol Myers Squibb

Codexis

Exelixis

RAPT Therapeutics

Neuralink

Grail

Karius

Apstra

LaunchSquad

Madison Reed

NIO

Transcriptic

Veracyt



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LAUNCHSQUAD in numerous leasing assignments, most recently leasing over 13,000 SF at 340 Pine Street in San Francisco.

ICBC BANK in the leasing of its West Coast Headquarters at 345 California Street in San Francisco.

ALEXANDRIA REAL ESTATE EQUITIES in the marketing of 700,000 SF of its 2.7M SF development project at Mission Bay in San Francisco. This has included major leases with tenants such as UCSF, Illumina, Pfizer, and the sale of a 232,000 SF development site to Kaiser Permanente.

WAREHAM DEVELOPMENT in the ongoing leasing of both Emerystation and the Aquatic Park campuses in both Emeryville and Berkeley, totaling over 2,000,000 SF.

PRUDENTIAL AND SKS in the leasing of a four-building laboratory project at Harbor Bay Business Park in Alameda. Completed over 300,000 SF of new leases and renewals to the FDA, Celera, All Cells, Biotime and Penumbra.

A HIGH NET WORTH FAMILY OFFICE FROM CHINA in its acquisition of two class A office buildings for approximately \$60,000,000, totaling 96,000 SF in Sunnyvale, both of which were leased to a AAA-rated credit tenant.

LANDLORD REP LIST

Alexandria - Mission Bay

SKS Investments

Wareham Development

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