

# RAY ADAMS

Senior Vice President, Shareholder

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*Ray Adams has been a multifamily investment specialist since 1987 and focuses on the local markets in San Diego County. Partnering with Clark Rorbach, the team has a combined experience of 40+ years and 450 closings, which includes more than 300 1031 tax deferred exchanges.*

## AREAS OF SPECIALIZATION

Multifamily investment specialist since 1987

Concentrates on the local markets in San Diego County with an expertise in multifamily investments since 1987

Closed over 450 multifamily investment transactions

Consulted on over 500 of multifamily loans

Closed over 300 1031 exchanges including traditional forward exchanges and reverse exchanges

## EXPERIENCE

1994 - 2023 Cushman & Wakefield (formerly BRE Commercial), San Diego, CA - Investment Sales Specialist

1989 - 1994 Ray Adams Investment Real Estate, San Diego, CA

1987 - 1989 Templar Investment Group, San Diego, CA

## PROFESSIONAL RECOGNITION

Top producer in multifamily investments throughout his career

Top 10 Producer of the Year, 2004

Salesman of the Month multiple times

CCIM Candidate of the Year, 1991

## EDUCATION

San Diego State University, San Diego, CA - Bachelor of Science, Real Estate, College of Business Administration, 1987

CCIM Coursework

California Real Estate Broker License, 1988