



# RAY ADAMS

**Senior Vice President, Shareholder**

Ray Adams has been a multifamily investment specialist since 1987 and focuses on the local markets in San Diego County. Partnering with Clark Rorbach, the team has a combined experience of 40+ years and 450 closings, which includes more than 300 1031 tax deferred exchanges.

## AREAS OF SPECIALIZATION

**MULTIFAMILY INVESTMENT SPECIALIST** since 1987

**CONCENTRATES** on the local markets in San Diego County with an expertise in multifamily investments since 1987

**CLOSED OVER 450** multifamily investment transactions

**CONSULTED ON OVER 500** of multifamily loans

**CLOSED OVER 300 1031 EXCHANGES** including traditional forward exchanges and reverse exchanges

## EXPERIENCE

**1994 - 2023** Cushman & Wakefield (formerly BRE Commercial), San Diego, CA - Investment Sales Specialist

**1989 - 1994** Ray Adams Investment Real Estate, San Diego, CA

**1987 - 1989** Templar Investment Group, San Diego, CA

## PROFESSIONAL RECOGNITION

**TOP PRODUCER** in multifamily investments throughout his career

**TOP 10 PRODUCER** of the Year, 2004

**SALESMAN OF THE MONTH** multiple times

**CCIM CANDIDATE** of the Year, 1991

## EDUCATION

**SAN DIEGO STATE UNIVERSITY**, San Diego, CA - Bachelor of Science, Real Estate, College of Business Administration, 1987

**CCIM** Coursework

**CALIFORNIA REAL ESTATE** Broker License, 1988



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