



# KARL ABERT

Senior Vice President

Karl Abert brings to Kidder Mathews and his clients a diverse and seasoned background in investment brokerage, investment banking and structured loans. Recognized as a seasoned disposition and acquisition specialist in the field of multifamily communities throughout the Southwest over the past 25+ years, major banks, special servicers, equity funds, syndicators, insurance companies, private capital investors and developers rely on Karl for his experience and advisement. Karl's expertise centers on 50 to 300+ unit transactions involving private capital add-value opportunities, community re-positions, institutional forecloses, REO, short sales, 1st note sales and condominium conversions. Known for his extensive structured transactional knowledge and his client-first service approach, Karl leverages the Kidder Mathews extensive platform to deliver exceptionally high-quality information and service to his clients.

Prior to joining Kidder Mathews, Karl successfully facilitated hundreds of transactions on behalf of his clients with Marcus & Millichap, Churchill Commercial Mortgage, Integrated Commercial Capital, FDIC, Grubb & Ellis, NGKF and ARA.

Over the past 60 months, Karl facilitated multifamily transactions and note sales equaling 7,000+ units and excess of \$600.0 million in consideration. Exclusively listed multifamily assets with numerous private capital clients as well as prominent financial institutions including CW Capital, LNR, Beal Bank, State Farm, First Financial Bank, Legg Mason, Pacific Western Bank, Community Enhancement Group REIT, Connexion Asset Group, R Investments and Birtcher Anderson.

## AFFILIATIONS & MEMBERSHIPS

**SELECT MEMBER**, Arizona State University Broker Forum

**SELECT MEMBER**, CCIM Annual Forecast

## EDUCATION

**BA** in Real Estate Studies, Minor in Marketing, Arizona State University

## AWARDS

**#1 PHOENIX KIDDER MATHEWS** Gross Production (2019)

**#5 KIDDER MATHEWS** SW Region Big Hitter (2019)

**#1 PHOENIX NGKF OFFICE** Gross Commission Production (2013)

**#2 PHOENIX GRUBB & ELLIS / NGKF OFFICE** (2011, 2012, 2015)

**NATIONALLY RANKED #5 MULTIFAMILY GROSS COMMISSION PRODUCER**

Grubb & Ellis 2011, 2012

## SELECT CLIENT LIST

Beal Bank

Bean Investment Real Estate

Birtcher Anderson

Brookhill Corporation

Co-Biz Bank

Connexion Asset Group

Urban Communities

FNMA/FHLMC

HUD

Interurban Communities

Jokake Construction

Latitude Management Real Estate

LNR

Northridge Capital

R Investments

Sante'Partners

Southwest Equity Partners

State Farm



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