



# INDUSTRIAL REPRESENTATION SERVICES

Industrial real estate specialist with over 20 years of expertise, relationships, and superior results

**Kent Hanson**

Senior Vice President | Shareholder

**Kidder  
Mathews**

## INVESTMENT SALES HIGHLIGHTS

4M SF

IN CLOSED  
TRANSACTIONS

\$500M

IN VOLUME

20+

YEARS OF COMBINED  
EXPERIENCE

Brokerage  
Valuation  
Research  
Consultation

With an exceptional reputation, Kent leverages his experience to simplify the real estate cycle and minimize risk for his clients.

Kent Hanson is a shareholder and senior vice president at Kidder Mathews with over 20 years of commercial real estate experience. With vast local relationships combined with unsurpassed knowledge of the industrial real estate market in Arizona, Kent provides his clients with the tactical expertise to close deals successfully and efficiently.



### KENT HANSON

Senior Vice President | Shareholder

602.622.8584

[kent.hanson@kidder.com](mailto:kent.hanson@kidder.com)

Kent specializes in the sale and leasing of industrial properties throughout Metropolitan Phoenix, with a focus on the East Valley. More specifically, Kent concentrates on owner/user properties serving many types of industrial companies such as contractors, suppliers, manufacturers, heavy equipment operators, and various other types of industries. Kent is a tireless advocate and advisor for his clients, has an exceptional reputation, and leverages his experience to simplify the real estate cycle and minimize risk for his clients.

Prior to joining Kidder Mathews in 2019, Kent was a senior director at Cushman & Wakefield and started his commercial real estate career in 2003 at Grubb & Ellis. Kent has transaction volume over \$500 million.

### EDUCATION

ARIZONA STATE UNIVERSITY, BS

### AREAS OF EXPERTISE

OWNER/USER BUILDING SALES

INVESTMENT SALES

LANDLORD/TENANT LEASING REPRESENTATION

OPINION OF VALUE

# SELECT TRANSACTIONS



**4049 E PRESIDIO ST**  
Mesa, AZ  
63,098 SF



**8201 S 48TH ST**  
Phoenix, AZ  
45,307 SF



**1419 N ELISEO C FELIX DR**  
Avondale, AZ  
42,650SF



**1733 W PARKSIDE LN**  
Phoenix, AZ  
36,907 SF



**1341 W INDUSTRIAL DR**  
Coolidge, AZ  
33,818 SF



**3062 N MAPLE ST**  
Mesa, AZ  
33,034 SF



**2420 N NEVADA ST**  
Chandler, AZ  
32,151 SF



**6838 W FRYE RD**  
Chandler, AZ  
30,000 SF



**39 W HAMPTON AVE**  
Mesa, AZ  
36,907 SF



**3279 E HARBOUR DR**  
Phoenix, AZ  
29,665 SF



**11237 E RIGGS RD**  
Chandler, AZ  
25,234 SF



**1980 W COMMERCE AVE**  
Gilbert, AZ  
24,000 SF



**1428 W SAN PEDRO ST**  
Gilber, AZ  
23,266 SF



**945 S HOHOKAM DR**  
Tempe, AZ  
22,280 SF



**3136 N LEAR AVE**  
Casa Grande, AZ  
22,018 SF



**1837 N ROSEMONT**  
Mesa, AZ  
21,210 SF



**3295 N NEVADA ST**  
Chandler, AZ  
19,932 SF



**4749 E INGRAM ST**  
Mesa, AZ  
18,162 SF

# KIDDER MATHEWS

**470+**  
REAL ESTATE BROKERS

**21**  
OFFICES

**\$10.9 B**  
ANNUAL TRANSACTION VOLUME

**70M+ SF**  
PROPERTY MANAGEMENT

**2,600+**  
APPRAISALS ANNUALLY



**BROKER OWNED COMPANY**

Kent Hanson knew what I was looking for from a previous deal, and he brought me what I needed without my asking. Some people promise to ‘keep you in mind’, Kent did it.

**MAX TADDEI, CEO**

Hunter Contracting

"Kent is very knowledgeable about the activity in our area. I was very impressed with his hard work, dedication, and the creative efforts he put in to getting our deals done under some very challenging circumstances. Kent continues to be our go to guy for transactions in this area and I would highly recommend him for any commercial/Industrial/land/building deals you may need."

**RICK KOVACH, PRESIDENT/CEO**

Bemo USA Corporation

"Kent has been my trusted adviser for many years. He separates the ‘noise’ from the real market, and that saves me time and money. Kent is a reasonable levelheaded real estate veteran who has seen markets fly as well as crash. His input and analysis is always thought out and has proven invaluable in my transactions."

**ROBERT SCHWAB, OWNER**

RBS Investments

"Working with Kent was great. He's very informative and knowledgeable about the different aspects of commercial real estate. I'd absolutely work with him again."

**KENT FOLTZ, OWNER**

Energy One Clutches

"If you are buying a commercial property, you need Kent on your team. He is extremely communicative, diligent, knowledgeable and works with great integrity. We felt at ease throughout the entire buying process in his hands."

**ROSALIE STYLES, OWNER**

Styles Brothers Custom Millwork

"Working with Kent saved me money, time, headaches and reduced my stress with his attention to detail and knowledge of the process. Any question I had, he answered and explained everything thoroughly. I'd highly recommend using him."

**TIM NELSON, PRESIDENT & CEO**

Symmetry Builders Corp

"Kent Hanson is fantastic to work with, he worked hard and fast to find us the property we were looking for. Kent knows the market, fair pricing and always negotiated on our behalf like he was paying for the property himself. Working with Kent was a very good experience, and we'll always use him in the future."

**CHAD SORENSEN, PRINCIPLE**

SCI, a Congruex Company



## ABOUT KIDDER MATHEWS

Kidder Mathews is the largest independent commercial real estate firm on the West Coast, with more than 900 real estate professionals and staff in 21 offices in Washington, Oregon, California, Nevada, and Arizona. We offer a complete range of brokerage, appraisal, property management, consulting, project and construction management, and debt & equity finance services for all property types. The company completed \$8 billion in transactions, manages over 70 million square feet of space, and conducts over 1,800 appraisal assignments annually.

**KENT HANSON**

Senior Vice President | Shareholder

602.622.8584

[kent.hanson@kidder.com](mailto:kent.hanson@kidder.com)