

MARKET TRENDS

# INLAND EMPIRE RETAIL









Year-Over-Year Change

## **TOP SALE TRANSACTIONS 4Q 2022**

Property	Submarket	SF	Sale Price	\$/SF	Buyer	Seller
Vernola Marketplace	Riverside	210,963	\$62,000,000	\$294	Zonni Living Trust	MGP X Vernola, LLC
Euclid Shopping Center	Airport Area	102,020	\$17,200,500	\$169	RAR2 - Legacy Ontario Owner, LLC	Wolf 2020 Revocable Trust
Village Center	Victorville	83,272	\$12,991,000	\$156	Britton Parkway, LLC	Pacific Allied Asset Management
1600 Camino Real	San Bernardino	23,100	\$10,600,000	\$459	Martin Management Group	Car Pros Honda El Monte
Corona Shopping Center	Corona/Eastvale	26,962	\$10,211,500	\$379	Western Sequoia Holdings	Shivom, LLC

## **TOP LEASE TRANSACTIONS 4Q 2022**

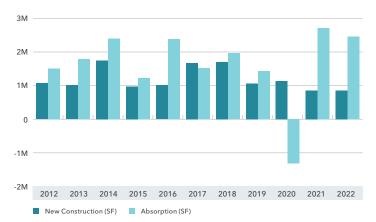
Property	Submarket	SF	Transaction Date	Tenant
Vineyard Freeway Center	Airport Area	70,000	October 2022	Target
Country Village	Airport Area	15,000	October 2022	Planet Fitness
Outlets at Lake Elsinore	Lake Elsinore	11,000	October 2022	Overstocked

# TOP UNDER CONSTRUCTION

Property	Submarket	SF	Delivery
Ontario Gateway Plaza	Airport Area	206,072	1Q 2023
Krikorian Cinema   Center Pointe Menifee	South Riverside	139,880	2Q 2023
Summerwind Commons	Beaumont/Hemet	75,200	1Q 2023
Van Buren Marketplace	Riverside	62,180	1Q 2023
The Shoppes at Central Crossroads	South Riverside	61,894	1Q 2023

ARKET	e X	4Q22	3022	4Q21	Annual % Change
REAKDOWN	New Construction	99,435	327,514	279,495	-64.42%
	Under Construction	1,151,170	1,157,107	1,016,446	13.25%
	Vacancy Rate	5.8%	5.9%	6.6%	-12.12%
	Average Asking Rents	\$20.95	\$20.33	\$19.29	8.61%
	Average Sales Price / SF	\$302.08	\$265.89	\$25 <mark>3.87</mark>	18.99%
	Cap Rates	4.9%	5.1%	5.5%	-10.91%
	Net Absorption	343,395	520,177	593,323	-42.12%

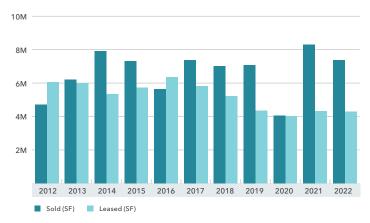
### **NEW CONSTRUCTION & ABSORPTION**



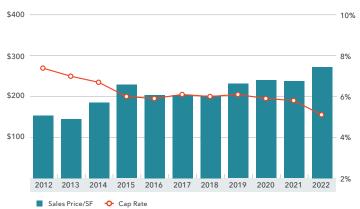
### AVERAGE ASKING RENT/SF & VACANCY RATE



### SALE VOLUME & LEASE VOLUME



### AVERAGE SALES PRICE/SF & CAP RATES



Data Source: CoStar



The information in this report was composed by the Kidder Mathews Research Group.

# GARY BARAGONA

Director of Research 415.229.8925 gary.baragona@kidder.com

## **ERIC PAULSEN**

Regional President, Brokerage Southern California & Arizona 949.557.5079 eric.paulsen@kidder.com LIC N° 01001040 Kidder Mathews is the largest, independent commercial real estate firm on the West Coast, with 900 real estate professionals and staff in 20 offices in Washington, Oregon, California, Nevada, and Arizona. We offer a complete range of brokerage, appraisal, asset services, consulting, project and construction management, and debt equity finance services for all property types.

COMMERCIAL BROKERAGE	\$10.9B TRANSACTION VOLUME ANNUALLY	49.7M ANNUAL SALES SF	43.7M ANNUAL LEASING SF
ASSET SERVICES	52M  MANAGEMENT PORTFOLIO SF	875+ ASSETS UNDER MANAGEMENT	270+ ASSET SERVICES CLIENTS
VALUATION ADVISORY	2,600+ ASSIGNMENTS ANNUALLY	48 TOTAL APPRAISERS	25 WITH MAI DESIGNATIONS